## AN OVERALL CONCEPT FOR THE PRODUCT

PREVIOUS [ WORKING ACRONYM: "EPCOT"]

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Some of my sources (therewill be others, later, within the CONCEPT; the underscoring, in all cases, is mine..):

1. From an address by Donn Tatum - May 15, 1976:

"At first glance, it might seem presumptious that any business enterprise, particularly one like us emanating from the world of entertainment, should aspire to such an ambitious goal."

2. From an address by Marxix E. Cardon Walker - October 5, 1976:

"....we intend to bring to bear all Disney skills to communicate information to the public that will be understood by the public. Perhaps "EPCOT's" greatest contribution can be in the potential for information transfer in new and unique ways."

- 3. That large color-photograph of the magnificent contemplated structural concept of the PROJECT presents both a challenge and a responsibility to match its visual artistry and distinction by providing the highest possible standard of INNER CONTENT for each of its individual components and also to provide an OVERALL CONCEPT for the entire PROJECT of comparable significance and importance.
- 4. I've been working under some basic assumptions which I've heard repeatedly, and with which I completely concur: that the PROJECT, in its ultimate realization, should most certainly not be regarded nor should there be available "ammunition" for either well-meant or malevolent misrepresentation of it as either a "super-colossal DISNEYLAND", or as no more than an "extension or magnification of THE WALT DISNEY WORLD". Nor should the unique identity of the PROJECT lend itself to a distorted description as \*\*WORLD\*\* FAIR\*\*.

7). I've applied, in setting down this necessarily unfulfilled (but, I hope, comprehensible) proposed concept, three assumptions. I've heard them repeatedly expressed as apprehensions, and I cannot are the importance of their possible denigrating effect upon the entire PROJECT:

A. In its ultimate realization, the PROJECT must not be regarded as - nor should it provide 'ammunition' for either well-meant or malevolent misrepresentation as - "a super-colossal DISNEYLAND".

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B. Nor should it, in any way, lend itself to being distortedly described as no more than just "...an extension or magnification of THE WALT DISNEY WORLD...".

c. No aspect of the PROJECT's ultimately realized unique identity should, in any way, justify reference to it as: "DISNEY'S WORLD'S FAIR" or, even more dispersed, as "DISNEY'S WORLD SHOPPING CENTER.."

I'm sure we agree that justification for any of those three designations to be dispensively applied to the overall PROJECT - or to any segment it - would be damaging, indeed. Not only to the intent of your undertaking - to the investment of enormous sums of money

and the world's most advanced technology realised by the world's most skillful artisans within it - but also to the hitherto unimpeachable credibility of the name DISNEY...

8). I've examined all of the written content made available to me, descriptive of the various Pavilions (the only one I don't have is COMMUNICATIONS). Unhappily, but doggedly and house the state of the discharge that 'great responsibility' mentioned above, which I have not lightly assumed, believe me: for the most part, simply stated and by any standard of quality even remotely applicable to a PROJECT such as this - the presently contemplated is not good enough. Not nearly good enough.

and

9) Some explanation is certainly in order for what must seem to be an unwarranted designation or, at the very least, a and very low critical without within and anality of the words content and and, in particular, the markation "marration" within quote the various Pavilions. So may I begin, at this point, by quoting two of the several sources from which I have evolved a standard of content not only for each of its compnents but also for the overall process concept of the PROJECT? (The underscoring, in both instances, is mine):

- A) From an address by Donn Tatum May 15, 1976:

  "At first glance, it might seem presumptuous that any business interprise, particularly one like us emanating from the world of entertainment, should aspire to such an ambitious goal."
- B) From an address by E. Cardon Walker October 5, 1976:

  ".....we intend to bring to bear all Disney skills

  to communicate information to the public that will

  be understood by the public. Perhaps EPCOT'S

  greatest contribution can be in the potential for

  information transfer in new and unique ways."

And may I add a positive conviction of my own - because the proposed concept will have " an ambitious goal" and because, in addition to its fundamental purpose as an entertainment, it will "communicate...

(a unique and fascinating abundance of) information to the public that will be understood by the public"? It's simply this: that I can recall few - very few professional undertakings in which I've been involved, about which I've felt so deeply confident.

CONTENT AND DOGGERT All of which drive is make it any easier for me to garry out well, it been iter teached that point where my responsibility ( with honest objectivity, that aespouriblets or whorethe beek, becomes difficult to fulfibl. All professional writers feel, a certain perhaps. an uneasiness when they're called upon to evaluate and modify - even suggest replacing replace - the work of others. In my case, I'm particularly sensitive to, and aware of, the inescapable fact that I am a maid to that WED and DISNEY have, for many years, been a closely-knit family ar turaus parameter of very highly skilled or frame, were possessed of this are incredible and fantación a fantastic technology at which I can only and that, however high and unimprachable and my statione; Restaurated that the suite ide writers - names enthaspierand and expenses to be of hely - I'm an "entricker" confortingly arknown to me have contributed material to come of the and therefore prespect , Cat all pavilions. I have no companytion about judging their work; I dust off and put on pold West producer's hat ( THE PHILADELPHIA STORY, FURY, THREE COMPADES, WORAN OF THE YEAR WAR and many, many more ] - seven reluctant years of arming well-constructed, glossy and for the mest part successful 'product's - say where I think it works and where doesn\*t it where - and way were if not, why not and what to do about it. But to that, sudance in regard to the WEB DISNEY Family Wel'1 .... (I can only that I'm fascinated by this t; that I want very much for it to become Concept promptly natherline of both our Time and our Culture face ordingly, succeed as a truly unique - and that hope received as my opinions and suggestions are those of, at the very least, an honest

and good family friend..

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So, just a word in defence of what might be described as as the well-intentioned disarray of the presently contemplated content within the nine Pavilions which, as an interrelated compound, make up one half of the entire PROJECT:

10) Returning once again to that brilliantly executed model of that magnificent structural <u>outer concept</u> (working title: "EPCOT), dramatically photographed in color, confronting me across my study:

I don't know - I didn't ask, and I wasn't told - over how long a time that momentous structural outer concept was conceived How often plans were and re-conceived plans discarded and started again from square one, designed and re-designed, each and every Pavilion placement moved lengthy first here and then there, How many conferences provinces devoted Ix character to man the thinking and re-thinking of just the Lake and its encircling Community of Nations every detail of the overall architectural and engineering concept and content examined and all finally re-examined until it resulted in the very best combined effort of recognizably the very best attainable creative artists, designers, architects plus the indigenous masters of DISNEY/WED'S unique technology....one tokk full year? Two years? Longer I'd place a small bet on the latter ...

and - in particular - expertise, dedicated to the content of those nine Pavilions? To their nine separate identities - to the content of those nine Pavilions? To their nine separate identities - to the content of such how and whether there might even exist a viable overall concept justifying not only their individual identities but also the integration of all nine? And were the authors of the content within each Pavilion chosen - as were its designers of its outer structure - from amongs the very best writers, historians and/or experts of international repute on the subject matter assigned to its

Was there an equal amount of time, planning, effort and in particular - quality of talent dedicated to the content ( to what
within
was going to happen, to be done and said) within those in nine Pavilions?

To their nine separate identities - and and and to how and whether
there might even exist a viable overall concept, justifying not only
inevitable,
their individual contributions - but making clear their inevitable,
inescapable simification interrelationship? That, integrated, they could
tell the start story of MAN"S TOTAL EXPERIENCE UPON MICHAELE EARTH UNTIL

whether or not that particular concept was being contemplated and I can find no indication that it was - was there any other overall came concept being considered? Again, I am across no evidence of any and I...

But, concept or no, how many years went into the thorough, considered examination of all the contemplated material for the Pavilions - and the ultimate refinement of its writing? Were the authors of the content within each Pavilion selected - as were the designers of its outer structure - from among the very best writers, historians and/or authorities of international repute on the relevant subject matter of each?

Surely, whether it had to do with SEA, COMMUNICATIONS, ENERGY or whatever the subject matter - the author of that particular aspext of Man's experience and existence must be chosen from among the very best and most knowledgeable authorities of it in all the world. The translation of excellence comparable to the mind-boggling technology which will surround the content and with which it might well be forced to compete for that all-important audience-affirmation of which I wrote earlier. I learned many years ago that once you permit the background to become the foreground (the technology to overwhelm the content), once the audience becomes more interested in the "how" than in the "what" - you've it... your show is down the drain.

I we been given to understand that wash the presentation in is intended to each Pavilion with have a 'running' - or audience-participation' - time of approximately 30-35 minutes. 30 to 35 minutes in which to present uniquely its unique content. The former is there; ready and ranin' to go the <u>latter</u> is not. I may be repeating myself, but the necessity - the obligation eannot be exaggerated; to fill every one of those minutes with new - uniquely new - and exciting content. |It must be borne in mind that the DISNEY audience arrives almost 'pre-conditioned' - already expecting to be impressed to the point of being overpowered by a brilliant, world-renowned technology. What happens only too often is that, instead of rising to the challenge of the complex technology - the content simply buckles under and quits. (or achapte preciously twick and about It presents simplistic and predictable material; ranging from the ride (DIENETLAND) to cracker forest "let's have an adventure together" to the guaranteed Cody mother and MA MAY apple-pie homilies on the Andy Hardy level of homespun philosophy with no concievable way of extresting excluding convincing the audience and hadronged platitudes of I some not, if I have a survey in that, upon leaving, it will not be in either Anaheim, Califoria or "The Magic Kingdom"...

actors

whore

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are become

Kingdom" ...

falls back upon It 'procents (or adapts previously tried-and-accepted) simplistic and predictable material; ranging from the "let's have an adventure together" ride (DISNEYLAND) - to cracker-barrel, mother and apple pie, old-hat homilies and the Andy Hardy level of homespun philosophy hackneved and not-for-years-relevant partitions platitudes. (I could not. if I tried, come up with three more done-to-death - less exciting, enlightening and entertaining - less challenging to the incredible technology of audio-animatronics if only because of their utter predictability than those boringly-familiar-by-now ubiquitous commercials stand-bys of TV 'specials' galore, TV-and-radio Bankakabab ad infinitum, onama endlessly pading and a revolving tour of auditoriums large and small an evening throughout the land - tiresome ol' Ben Franklin, Mark Twain and grananhobb vanalities and brounder Will Rogers. All three, because of audience inattention to - will very quickly insure that the they've heard endlessly since 1976, subject indeed, guaranteed to look for immediate technological indentification: "Hey, I'll bet they just took three extra dummies they bed made for the HALL OF PRESIDENTS, gave 'em different faces and voices and wardrobe, that's all..". I don't think the PROJECT will benefit from having its guests not quite sure, upon emerging from a Pavilion, whether they'll find themselves in Anaheim, California - or in "The Magic

I was delighted to hear, from Frank Paris, the name of Kenneth Clark as a suggested contributor to THE PROJECT. Wisdom and wit on any level approaching Lord Clark's, visually realized by DISNEY/WED'S technological brilliance, could result only in an end product of www which everyone concerned would be proud, indeed. There are very many very learned and talented authorities in every aspext of this undertaking - both Academic and in The Arts - who could provide the unique material, perhaps even whatkening challenging the

(Occasionally, in the contents off the various 'scripts' which I have examined, I've come across not only overlapping but actual duplication of both material and the accompanying technology.

I cannot urge emphatically enough that the content of each Pavilion be carefully scrutinized and considered in terms of its relevance to the subject with which it's concerned - that the contents of no one

Pavilion be finalized until the contents of all nine have been as the saying goes completely finished, properly written, approved and - and we say - "locked". Any other procedure, I assure you - and you know as well as I - leads inevitably to that great big bottomless hole into which irrecoverable money just pours and pours...)

CONCEPT.....

own - simply because xxx CONCEPT does have "an ambitious goal" and because, in addition to its basic purpose as an entertainment, it will "communicate [ a unique and fascinating abundance of ] information to the public that will be understood by the public"? It's simply this: that I can recall few - very few - professional undertakings of mine, about which I've felt so deeply confident. Fully \*\*REALIXED\*\* and properly realized into the visual actuality for which DISNEY/WED uniquely possesses both the talent and technology, \*\* the completed PROJECT will represent much more - infinitely more - than yet another masterpiece of \*\*REALIXED\*\* AND \*\*RE

And I'm fully aware that there's much more - infinitely more -I've tried to be, than money at stake here. It also duly attentive to the needs and participation of corporate sponsor/partners in an enterprise of such magnitude; I'm equally confident that not only will their participate previously also intrinsically product/services receive prominent display, but that it will be within a concept, a promotion and promotion of which they can, most certainly, only app approve - and finamamamamamamamam Which will afford them both great pride But My deeper concern and great profit frankly, is with the unique of credibility, REPURSE repute and public image throughout the Western world, of the together with DISNEY name and them unique public trust it commands - they're all on to an almost universal constituency/ the line, here. DISNEY has always promised - and delivered, more often than not - the first of the best of the hotherto inconceivable. Once more, it's expected to do no less..

6. One more short preamble (probably in the none-of-my-business department): it's rumored that future plans do not include additional accomodations of any consequence beyond the present capacities which barely meet the needs of THE WAKT DISNEY WORLD. I'd suggest some contingency planning



de the standard what you re undertaking the high the to be no more than just one the be an expensive "added attraction" = "

important contingency planning - wasked because I can't agree. Anymore than I can agree with the denigrating implication (Business Week's) that you're "not basing EPCOT'S success primarily on attracting additional visitors......but rather who on the gamble that visitors to DISNEY WORLD will lengthen their stay a couple of days..". I'd stake my good name, pretty good reputation and - if I had one - my fortune, on exactby the makes opposite. Otherwise, what you're undertaking is a mighty expensive "added attraction".

Properly executed, make the CONTENT of the INNER CONCEPT fulfilling and justifying the magmx momentous promise of the STRUCTURAL concept, the PROJECT will attract - to begin with, after all it's directed at - a world-wide audience which will include the MARKER potential. demographic upper two-thirds of the MAXXXX WALT DISNEY WORLD visitors: both the multitudes who have already attended and those still-to-come... In time, Wm winds your concern will be not any only an insufficiency of hotel accemedations - the simple problem of how many guests and where to put them - but also the unexpected demand for lecture and conference a chambine rooms, auditoriums, etc. Because as the PROJECT inevitably acquires world-wide netograblion in its own right - providing its own identity as a unique entertainment preinpartaggexand significance days and weeks of a first-time experience of fun, enlightenment and personal significance - gentlemen, be prepared for an enormous, untapped, brand new audience. Not only the community groups, societies, families and individuals without number who travel the , both abroad from here and here from abroad, world over in search of new personal experience that can be both sche truled entertaining and edifying - not only happy gatherings of students, but This country entire grades of schools both from here and especially akeas from

overseas which might very wastably include the PROJECT as

a welcome, innovative and effective addition to the educational process

.....sounds \*\*\* overblown and pempous, does it? If, of ourse,

There ambibious,

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