NEW YORK

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MERCHANDISING DEPARTMENT

NEW YORK WORLD'S FAIR 1939 INC.

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# WORLD'S FAIR Cicensed MERCHANDISE

MERCHANDISING DEPARTMENT
NEW YORK WORLD'S FAIR 1939 INC.
R D V R N C E E D I T I O N

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# AN OPEN LETTER TO THE MERCHANDISERS OF THE WORLD FROM THE PRESIDENT OF NEW YORK WORLD'S FAIR 1939 INCORPORATED

When the history of the New York World's Fair of 1939 is written, it will probably require volumes to describe adequately how this great international exposition influenced the merchandise trends of modern times.

Since merchandise, which is the generic term for all those material things that surround and affect our daily physical life - food, shelter and clothing, is so vital a part in our whole scheme of existence, there is no consideration more important in the development of this great World's Fair than creating better merchandise for a Better World of Tomorrow.

Today, as the opening of the Fair approaches, far-sighted designers and manufacturers of merchandise are seizing the opportunity afforded by the New York World's Fair. They are conceiving new products and molding new plans to meet a new demand, for the Fair will affect, if not change completely, the desires and tastes of our sixty million visitors.

Some of these manufacturers have already expressed this vision in specific articles. Many of these products are already on the market. All of them will soon be available in the marts of America and, indeed, of the world. The Fair management asks earnest consideration of these products by the great retail outlets through whose channels this merchandise will flow to consumers throughout the world.

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### MERCHANDISE

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### NEW YORK WORLD'S FAIR 1939

A new era in the standards of living is impending. Changes are about to take place in tastes, ideas and comforts, changes in ideals affecting our homes, our apparel, our food and our pleasures, changes that are destined to make the merchandise of today obsolete tomorrow.

Many indications point that way. Inventories are low, and buyers everywhere are preparing for new things. New standards in education and a veritable avalanche of new inventions are ready to push into discard much that has been thought indispensable.

Add to this the tremendous influence which the New York World's Fair of 1939 will have on the trends of human wants and needs and the evidence of a Twentieth Century Renaissance becomes irresistible.

The history of expositions proves that, in the flood of new business which inevitably follows in the wake of a world's fair, many apparently well-founded concerns are submerged by the tide of new tastes, new demands and new products. Other concerns, more dynamic and alert, ride with the stream of progress to new heights and achievements. To the attention of the latter, this book is directed.

#### THE MERCHANDISE OF TOMORROW

This great international exposition has an underlying theme: The Building of the World of Tomorrow.

This present catalogue is a partial exhibition of merchandise, imbued with World's Fair ideas, designs, motifs, and insignia, presented by firms licensed to enjoy this privilege and inspired by this concept of a new world.

On the pages following is a complete list of these licensees and a graphic portrayal of some of the merchandise that they have identified with the New York World's Fair 1939.

## What The New York World's Fair Merchandising Department Offers Licensees of Fair-Inspired Merchandise

First, the privilege of identifying suitable products with New York World's Fair names, trade marks, insignia, designs, etc., including the right to name merchandise as "New York World's Fair Models" or "New York World's Fair Officially Licensed Products", etc.

Second, the benefit of using New York World's Fair pictures, buildings, murals, paintings, sculptures, industrial designs, interior decorations, and all other fruits of the great array of artistic talent assembled to improve, beautify and otherwise enhance the value of such merchandise.

Third, the advantages of the services of the New York World's Fair Sales Promotion Department, which include tie-ins with a wide variety of special events to be part of the Fair program, cooperation with sales outlets within the Fair as well as throughout the country, and innumerable advertising, publicity and merchandising contacts.

These advantages are available to a limited number of reputable firms which produce products that may properly be classified as "The Merchandise of Tomorrow" on a modest royalty basis, such royalties to be used entirely to promote the welfare of the New York World's Fair and its participants.

To the list herein shown may be added shortly many additional firms with licenses now awaiting approval and others which are invited to share in this modern merchandise privilege.

For further information address:

The Merchandising Department

New York World's Fair 1939 Incorporated

World's Fair, New York

Partial List Of Prominent Department Store,

Syndicate Group And Other Important Retail Outlets'

Chief Merchandising Executives, Who Are Acting As An

Advisory Committee For The Merchandising Department Of

New York World's Fair 1939 Incorporated

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### MERCHANDISING DEPARTMENT—RETAIL ADVISORY COMMITTEE

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MOSES H. GOODMAN V. P., The Hub Baltimore, Maryland

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Stores Management and Buying
Corporation
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MILTON J. GREENEBAUM V. P. & Treas., Felix Liftenthal and Company, Inc. New York, N. Y.

THEODORE B. GRIFFITH
V. P. & G. M., L. S. Ayres and
Company
Indianapolis, Indiana

WALTER M. HALLE The Halle Brothers Company Cleveland, Ohio

IRA A. HIRSCHMANN V. P., Saks-Fifth Avenue New York, N. Y.

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JOHN D. HUGHES M. M., The Denholm and McKay Company Worcester, Massachusetts

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HARRY L. KATZ
G. M., The May Company
Baltimore, Maryland

J. SYLVAN KAUFMAN V. P., Mandel Brothers Chicago, Illinois

C. N. KIERST V. P. & G. M. M., The Shepard Company Providence, Rhode Island

WILLIAM W. KIRK V. P., Allied Purchasing Corporation New York, N. Y.

LOUIS E. KIRSTEIN V. P., Wm. Filene's Sons Company Boston, Massachusetts

BARNEY B. KLINE G. M., Hirsch Mercantile Company Los Angeles, California

(Continued)

### MERCHANDISING DEPARTMENT—RETAIL ADVISORY COMMITTEE

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SIDNEY LIGHTSTONE
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The Herzfeld-Phillipson Company
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JOHN PEARL S. M., The Namm Store Brooklyn, New York

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WILLIAM B. PIRTLE M. M., The Stewart Dry Goods Company, Inc. Louisville, Kentucky

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JAMES REEVES Pres., Daniel Reeves, Inc. New York, N. Y.

SIDNEY REISMAN
G. M. M., Bloomingdale's
New York, N. Y.

THOMAS H. ROULSTON Pres., Thomas Roulston, Inc. Brooklyn, New York

F. Z. SALOMON
G. M., The May Department Stores
Company
Famous-Barr Company St. Louis, Missouri

ARTHUR E. SAMEK Pres., Emily Shops New York, N. Y

L. SCARBROUGH G. M. M., E. M. Scarbrough and Sons Austin, Texas

HARRY W. SCHACTER Pres., Kaufman Straus Company, Inc. Louisville, Kentucky

AARON R. SCHARFF Pres., Lowenstein's Memphis, Tennessee

A. J. SCHUEL Treas., Bonwit Teller New York, N. Y.

MISS DOROTHY SHAVER V. P., Lord and Taylor New York, N. Y.

CHARLES R. SHIPLEY Pres., John Wanamaker New York, N. Y.

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CHARLES F. SMALL
Dir. East. Div., The Great Atlantic
and Pacific Tea Company
New York, N. Y.

FRANK W. SMITH
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Philadelphia, Pennsylvania

ROY J. SMITH S. P. M., The Elder and Johnston Company Dayton, Ohio

SIDNEY L. SOLOMON G. M. M., Abraham and Strauss Brooklyn, New York

WALTER SONDHEIM
Pres., Hochschild, Kohn and Company
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MAURICE SPECTOR Pres., The Blum Store Philadelphia, Pennsylvania

WILLIAM E. SPEERS V. Chmn., James McCutcheon and Company New York, N. Y.

PHILIP C. STEIGER
G. M., Albert Steiger, Inc.
Hartford, Connecticut

WILLIAM S. STREET G. M., Frederick and Nelson Seattle, Washington

H. KENNETH TAYLOR V. P. John Taylor Dry Goods Company Kansas City, Missouri

Sup. of Mer., F. W. Woolworth Company New York, N. Y.

CAMERON S. THOMPSON V. P., Jordan Marsh Company Boston, Massachusetts

J. P. TOOLE V. P. & G. M. M., Wieboldt Stores, Inc. Chicago, Illinois

R. V. TOSSELL V. P. & Pub. Dir., The Lasalle and Koch Company Toledo, Ohio

S. D. VINNEDGE Pres., The Lamson Brothers Company Toledo, Ohio

F. FRANK VORENBERG V. P., Gilchrist Company Boston, Massachusetts

C. R. WALGREEN
Pres., Walgreen Drug Stores
Chicago, Illinois

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F. R. WERTMAN V. P., S. S. Kresge Company Detroit, Michigan

IRWIN D. WOLF V. P., Kaufmann Department Stores Pittsburgh, Pennsylvania

JOHN WOOD V. P., B. Altman and Company New York, N. Y.

E. C. YOURELL M. M., J. W. Robinson Company Los Angeles, California

CHARLES ZADOCK
V. P., Gimbel Brothers
Milwaukee, Wisconsin

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### A Statement of Policy

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EXCERPTS FROM CHAPTER 593

LAWS OF NEW YORK STATE.

EFFECTIVE MAY 25, 1937.

LAWS OF NEW YORK STATE. EFFECTIVE MAY 25, 1937.

"3. Any person, firm, co-parinership, association, society or corporation, except as authorized by New York World's Fair 1939 Incorporated, who shall with intent to acquire or obtain for personal or husiness purposes a benefit or advantage assume, adopt or use the name of such corporation or a name so nearly resembling it as to be calculated to deceive the public with respect to such corporation, or who, except as authorized by such corporation, shall with intent to acquire or obtain for personal or husiness purposes a benefit or advantage assume, adopt or use in any manner any emblem, inalginia or badge, description, design or designating mark or descriptive word or phrase used by New York World's Fair 1938 incorporated in carrying out its purposes calculated to deceive the public with respect to such corporation shall be guilty of a misdemeanor. Whenever there shall be an actual or threatened violation of this act, an application may be made to a court or justice having jurisdiction to issue an injunction, upon notice to the defendant of not less than five days, for an injunction to enjoin and restrain said actual or threatened violation; and if it shall appear to the satisfaction of the court or justice that the defendant is in fact so using such angle, emblem, insignia or badge, description, design or designating mark or descriptive word or phrase, an injunction may be issued by said court or justice, enjoining and restraining such actual or threatened violation, without requiring proof that any person has in fact been mailed or deceived thereby."

### NEW YORK WORLD'S FAIR 1939 LICENSED MERCHANDISE

• In order to enable menufacturers of merchandise of every type and kind to enjoy advertising and distribution values by linking their merchandise with the New York World's Fair to

be held next year, certain individuals and firms have been licensed to use the New York World's Fair names, emblems, designs, insignia, etc., and other such licenses are now in prospect.

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- · As a protection to such licensed firms who have made legal arrangements with the New York World's Fair for labeling, trademarking, designing, and in other ways identifying their goods with the World's Fair, a policy has been established to prevent competitive firms from using such World's Fair property without authority.
- The emblem shown below, representing the Trylon and Perisphere, is the official emblem for use by licensees of the New York World's Fair 1939.
- · No firm or individual has the right to use this emblem in any way either on literature or on merchandise, for advertising, window displays, posters, or in any other way, without written permission of New York World's Fair 1939 In-corporated. Effective at once, all present licensees, as well as exhibitors and concessionaires of the New York World's Fair, are invited to make immediate use of this emblem as a means of official and approved identity with the New York World's Fair 1939.

· It is necessary as a means of protection to official licensees to warn all others that the Fair Corporation will be obliged to take speedy and drastic legal action to stop any firm or individual from using this emblem without such permission.

· All retail firms, as well as wholesalers and distributors and others, are hereby cautioned not to purchase or sell any merchandise which identifies itself in any way as being asso-

ciated with, approved, sponsored or licensed by the New York World's Fair 1939 Incorporated which does not carry this emblem or whose manufacturer and dis-tributor is not duly licensed by the Fair Corporation.

- · Allowance, of course, should be made for merchandise already manufactured prior to this date which may not carry this emblem, but care should be exercised to insure that manufacturers are properly licensed before accepting such merchandise as authentic New York World's Fair merchandise.
- It is also necessary to caution manufacturers and others that it is legally impossible to use any names, emblems, designs or in-signia of any kind whatsoever, whether registered prior to the announcement of the New York World's Fair 1939 Incorporated, or since, either by inference or suggestion indicating a definite relationship with the New York World's Fair 1939, unless permission has been granted by the Fair Corporation, including the right to use this World's Fair emblem.
- · Other manufacturers are invited to learn the advantages of merchandising tie-ups with the Fair and to know the precautions

now being taken to protect all licensees and to strengthen the sales value of the licensee privilege.

· Correspondence should be addressed to the New York World's Fair 1939 Incorporated, World's Fair, N. Y., attention of Merchandising Department,

New York World's Fair 1939 Incorporated

THIS ADVERTISEMENT INSERTED THROUGH THE COURTESY OF LICENSEES

Reproduction Of An Advertisement Appearing In Women's Wear Daily, July 29, 1938, Stating The Policy Of New York World's Fair 1939 Incorporated With Respect To The Licensing Of Merchandise And The Protection Of Such Privilege List To Date (October 25, 1938) of Firms Officially Licensed

By New York World's Fair-1939 Incorporated

To Produce and Distribute Merchandise

Embodying World's Fair Identities

Classified By Type of Product

#### AUTOMOTIVE EMBLEMS

HODES-ZINK MANUFACTURING COMPANY
Passaic
New Jersey

N. G. SLATER CORPORATION 3-7 West 29th Street New York, N. Y.

STO-KER CORPORATION 25 Broadway, Room 1870 New York, N. Y. (See Page 87)

#### APPAREL

#### Intimate

ALBERT MITCHELL 172 Madison Avenue New York, N. Y.

#### Children's

JOSEPH LOVE, Inc. 1333 Broadway New York, N. Y.

#### Men's

BROOM & NEWMAN 11 East 26th Street New York, N. Y.

#### Women's

SAMUEL CHAPMAN, Inc. 530 Seventh Avenue New York, N. Y.

EMPIRE SHIELD COMPANY 588 Broadway New York, N. Y.

MAYFLOWER DRESS COMPANY 1350 Broadway New York, N. Y.

U-WAN-A WASH FROCKS, Inc. 1350 Broadway New York, N. Y. (See Page 93)

#### Beachwear-Play suits

EMPIRE SHIELD COMPANY 588 Broedway New York, N. Y.

GREENHILL & DANIEL, Inc. 199 Steuben Street Brooklyn, N. Y.

THE SEAMLESS RUBBER CO., Inc. 253 Hallock Avenue New Haven, Conn.

#### Blouses

Sportswear—Knitted wear
BLUE JEAN MANUFACTURING COMPANY
200 Fifth Avenue
New York, N. Y.

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BROOM & NEWMAN 11 East 26th Street New York, N. Y.

H. W. CARTER & SONS Bank Street Lebanon, N. H.

FORT SCHUYLER KNITTING COMPANY Utica N. Y.

PERRY KNITTING COMPANY Perry New York

#### ACCESSORIES

Belts—Buckles—Buttons Garters—Braces—Neckties

BODEK CRAVAT COMPANY 47 Orchard Street New York, N. Y.

GOLDBERG & SUSSELES 462 Broadway New York, N. Y.

LAFAYETTE NECKWEAR COMPANY 20 West 30th Street New York, N. Y.

LEOPOLD LERNER COMPANY 34 West 23rd Street New York, N. Y.

J. B. MAST COMPANY 24 Waverly Place New York, N. Y. (See Pages 69, 70, 71)

D. H. NEUMANN COMPANY 1107 Broadway New York, N. Y.

CAPITOL CRAVAT [THE PARIS NECKWEAR CO., Inc.) 519 Eighth Avenue New York, N. Y. (See Page 40)

M. SLIFKA & SONS 275 Seventh Avenue New York, N. Y.

SWANK PRODUCTS, Inc. Attleboro Mass.

TRUE VALUE NECKWEAR CO. 1261 Broadway New York, N. Y.

J. W. WITHERSPOON, Inc. 1123 Broadway New York, N. Y.

#### Dress Trimmings

THE AMERICAN FABRICS CO. 1069 Connecticut Avenue Bridgeport, Conn.

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B. BLUMENTHAL & CO., Inc. 1410 Broadway New York, N. Y.

THE ROBBINS CO. School and Hazel Streets Attleboro, Mass.

Hair Ornaments—Ribbons
BEN HUR PRODUCTS, Inc.
302 Fifth Avenue
New York, N. Y.

B. BLUMENTHAL & CO. 1410 Broadway New York, N. Y.

GENERAL RIBBON MILLS & STARK BROS, RIBBON CORP. 352 Fourth Avenue New York, N. Y. [See Page 82]

J. B. MAST COMPANY 24-26 Waverly Place New York, N. Y. (See Pages 69, 70, 71)

THE RIBBON MILLS CORPORATION 102 Madison Avenue New York, N. Y.

Handbags

BANNER BROS., Inc. 152 West 25th Street New York, N. Y.

MARK CROSS COMPANY 655 Fifth Avenue New York, N. Y.

EXCEL MERCHANDISE CO., Inc. 753 Broadway
New York, N. Y.

J. GINZBURG & SONS, Inc. 102 Prince Street New York, N. Y.

GOLDSMITH BROS, MFG, CO., Inc. 10 West 33rd Street New York, N. Y. (See Page 55)

MAX KASNOWITZ & SONS 198 Canal Street New York, N. Y.

J. V. PILCHER MFG. CO. 709 Gray Street Louisville, Ky. (See Page 78)

PYRAMID LEATHER GOODS CO. 6 West 32nd Street New York, N. Y.

MAX ROTH LEATHER GOODS CORP. 491 Broadway New York, N. Y

STEINHARDT IMPORT CORPORATION 1261 Broadway New York, N. Y.

#### Hats

M. & J. BECKER, Inc. 2961 Atlantic Avenue Brooklyn, N. Y.

BOLIVIAN HAT CO., Inc. 663 Broadway New York, N. Y.

BRITTANY HAT COMPANY 15 Waverly Place New York, N. Y.

S. COHEN & SON Porter and Swanson Streets Philadelphia, Pa.

FELDRAIS & BECK 236 West 26th Street New York, N. Y. (See Page 51)

GOOD VALUE HAT & CAP CO., Inc. 15 West Fourth Street New York, N. Y. (See Page 57)

INTERNATIONAL HARVEST HAT CO. 2538 Texas Avenue St. Louis, Mo. or 15 Washington Place New York, N. Y.

LEW KASHUK 15 West 28th Street New York, N. Y.

ASTRID SANDSTEDT 94-30 40th Drive Elmhurst, L. I., N. Y. (See Page 80)

Jewelry—Fine and costume ART PEARL WORKS, Inc.

123 Van Buren Street Newark, N. J.

BATES & KLINKE, Inc. 43 Railroad Avenue Attleboro, Mass.

S. BLECHER & SON 18 North Second Street Philadelphia, Pa.

BLISS-SCOFIELD CORPORATION
414 South 14th Street
Newark, N. J.

B. BLUMENTHAL & CO., Inc. 1410 Broadway New York, N. Y.

BRIER MFG. COMPANY 222 Richmond Street Providence, R. I.

BULOVA WATCH CO., Inc. 580 Fifth Avenue New York, N. Y. (See Pages 38, 39)

CARTIER, Inc. Fifth Avenue at 52nd Street New York, N. Y. (See Page 41) CEE BEE ORNAMENT 264 West 40th Street New York, N. Y. (See

CHROMIUM PLATIN 174-8 Worth Street New York, N. Y.

COHN & ROSENBER 47 West 34th Street New York, N. Y. (See

C. H. EDEN COMPA

ETCHED PRODUCTS 39-01 Queens Boulav Long Island City, N.

FREEMAN-DAUGH, 134 Thurbers Avenue Providence, R. I.

GEMEX COMPANY 170 Thomas Street Newark, N. J.

GREIER & SCHMII 121-40 Sixth Avenu College Point, N.

THE E. INGRAHA
Bristol
Conn.

JOHN T. INMAN Attleboro Mass.

> KREMENTZ & CC 49 Chestnut Stree Newark, N. J. (St

WALTER LAMPL 20 West 47th Str New York, N. Y.

NEW HAVEN C New Haven Conn. (See Page

F. H. NOBLE C 535 West 59th Chicago, Ill.

THE NORSID C 15 East 16th St New York, N. Y

OSTBY & BAR' 118 Richmond Providence, R.

OVAL MFG. 0 64 West 36th New York, N.

J. O. POLLAG 337 West Ma Chicago, III. CEE BEE ORNAMENT CO., Inc. 264 West 40th Street New York, N. Y. (See Page 42)

CHROMIUM PLATING COMPANY, Inc. 174.8 Worth Street New York, N. Y.

COHN & ROSENBERGER, Inc. 47 West 34th Street New York, N. Y. (See Page 44)

C. H. EDEN COMPANY Attleboro Mass.

ETCHED PRODUCTS CORPORATION 39-01 Queens Boulevard Long Island City, N. Y. (See Page 48)

FREEMAN-DAUGHADAY COMPANY 134 Thurbers Avenue Providence, R. I.

GEMEX COMPANY 170 Thomas Street Newark, N. J.

GREIER & SCHMIDT 121-40 Sixth Avenue College Point, N. Y.

THE E. INGRAHAM COMPANY Bristol

JOHN T. INMAN & COMPANY
Attleboro
Moss.

KREMENTZ & COMPANY 49 Chestnut Street Newark, N. J. (See Page 67)

WALTER LAMPL 20 West 47th Street New York, N. Y.

NEW HAVEN CLOCK CO. New Haven Conn. (See Page 75)

F. H. NOBLE CO. 535 West 59th Street Chicago, III.

> THE NORSID COMPANY 15 East 16th Street New York, N. Y.

OSTBY & BARTON CO. 118 Richmond Street Providence, R. I.

OVAL MFG. CO., Inc. 64 West 36th Street New York, N. Y.

J. O. POLLACK & COMPANY 337 West Madison Street Chicago, III.

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RICE-WEINER & COMPANY 366 Fifth Avenue New York, N. Y.

THE ROBBINS COMPANY School and Hazel Streets Attleboro, Mass.

SEE-THRU CONTAINER CORPORATION 205 East 42nd Street New York, N. Y.

SILVERMAN BROTHERS 226 Public Street Providence, R. I.

SWANK PRODUCTS, Inc. Attleboro Mass.

Providence, R. I. (See Page 91)

U. S. CHAIN COMPANY 21-28 45th Road Long Island City, N. Y. (See Page 92)

WATERBURY CLOCK COMPANY
Waterbury
Conn.

#### Luggage

BOYLE LEATHER GOODS CO., Inc. 36 East 31st Street New York, N. Y.

FILSO LEATHER PRODUCTS CO., Inc. 138 West 25th Street New York, N. Y.

LIDO LUGGAGE CO., Inc. 26 West 17th Street New York, N. Y.

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1 Junius Street
Brooklyn, N. Y.

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THE AMERICAN FABRICS CO. 1069 Connecticut Avenue Bridgeport, Conn.

BRIAN FABRIC CORPORATION 1441 Broadway New York, N. Y.

BURMEL HANDKERCHIEF CORPORATION 385 Fifth Avenue New York, N. Y.

CONTINENTAL MERCHANDISING CORP. 1140 Broadway New York, N. Y.

D. & C. SILK CO., Inc. 149 Fifth Avenue New York, N. Y.

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DAVIS & CATTERALL 40 Worth Street New York, N. Y.

DURLACHER & COMPANY, Inc. 902 Broadway New York, N. Y.

ZOE FOARD 5221 Monte Vista Street Los Angeles, California

GLENSDER TEXTILE COMPANY 417 Fifth Avenue New York, N. Y.

BEN GOODMAN 8 West 37th Street New York, N. Y.

HANCO ART & NOVELTY CO., Inc. 121 West 27th Street New York, N. Y. (See Page 60)

EDGAR C. HYMAN COMPANY 485 Fifth Avenue New York, N. Y.

J. H. KIMBALL, Inc. 425 Fourth Avenue New York, N. Y.

NOVELTY VEILING CO., Inc. 2 West 37th Street New York, N. Y.

WESTERN ART LEATHER CO. 1646 Arapahoe Street Denver, Colorado

#### Raincoats

THE SEAMLESS RUBBER CO., Inc. 253 Hallock Avenue New Haven, Conn.

#### Ribbon

CENTURY RIBBON MILLS, Inc. 80 Madison Avenue New York, N. Y. (See Page 43)

GENERAL RIBBON MILLS & STARK BROS, RIBBON CORPORATION 352 Fourth Avenue New York, N. Y. (See Page 82)

J. B. MAST COMPANY 24 Waverly Place New York, N. Y. (See Pages 69, 70, 71)

THE RIBBON MILLS CORPORATION 102 Madison Avenue New York, N Y.

#### Shoes

MILFORD SHOE COMPANY Milford Massachusetts

#### BOOKS

MILTON BRADLEY COMPANY Springfield Massachusetts DOUBLEDAY DORAN CO., Inc. Garden City New York

GEMLOID CORPORATION 425 Fourth Avenue New York, N. Y. (See Page 52)

HARRY D. KATZ PRINTING CO., Inc., 200 Hudson Street
New York, N. Y.

ROGERS-KELLOGG-STILLSON 461 Eighth Avenue New York, N. Y.

THE SAALFIELD PUBLISHING COMPANY Akron Ohio

PAGEANT OF THE STATES CORP. (DR. HERMAN S. SCHIFF) 241 Central Park West New York, N. Y. (See Page 76)

CHARLES SCRIBNER'S SONS 597 Fifth Avenue New York, N. Y.

WHITMAN PUBLISHING CO.
Racine
Wisconsin

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COMMERFORD, PRICE CO. 446 Adelphi Street Brooklyn, N. Y.

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CRITERION DECALCOMANIA CO. 7 East 42nd Street New York, N. Y.

KNICKERBOCKER DECALCOMANIA, Inc. 25 West 43rd Street New York, N. Y.

THE MEYERCORD COMPANY 5323 West Lake Street Chicago, III.

NATIONAL DECALCOMANIA CORP. 336 North 60th Street Philadelphia, Pa.

THE PALM BROS, DECALCOMANIA CO. 248 West Broadway New York, N. Y.

PALM, FECHTELER & CO. 15 East 26th Street New York, N. Y.

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ASSOCIATED PRI CO., Inc. 636 Eleventh Aver New York, N. Y.

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OGDEN PRINT 636-11th Av New York, N.

F. C. and D. V 65 West 56th New York, N.

6 East 45th S New York, N.

W. L. STENS 346 North Ju Chicago, III. or 30 Rockefelle New York, N

U. S. PRINT 52 East 19th New York, N

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ANNIN & 85 Fifth A New York,

ARTISTIC 141 West New York

ATLANTIC 648 Broad New York

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BURLAND PRINTING CO., Inc. 53 Rose Street New York, N. Y. (See Page 37)

CONSOLIDATED LITHOGRAPHING CO. 350 Fifth Avenue
New York, N. Y. (See Page 46)

GEMLOID CORPORATION 425 Fourth Avenue New York, N. Y. (See Page 52)

THE LEVINS 442 Fourth Avenue New York, N. Y.

YMA

MILPRINT, Inc. 431 West Florida Street Milwaukee, Wis.

OGDEN PRINTING CO., Inc. 636—11th Avenue New York, N. Y.

F. C. and D. W. PLATT 65 West 56th Street New York, N. Y.

ROSS FEDERAL SERVICE, Inc. 6 East 45th Street New York, N. Y.

W. L. STENSGAARD & ASSOCIATES, Inc. 346 North Justine Avenue Chicago, Ill. (See Page 83) or 30 Rockefeller Plaze New York, N. Y.

U. S. PRINTING & LITHOGRAPHING CO. 52 East 19th Street New York, N. Y.

### FLAGS, BUNTING, PENNANTS, EMBLEMS

AMCO EMBLEM CO., Inc. 36 East 21st Street New York, N. Y.

ANNIN & COMPANY 85 Fifth Avenue New York, N. Y. (See Page 33)

ARTISTIC WEAVING COMPANY 141 West 36th Street New York, N. Y.

ATLANTIC NOVELTY MFG. CORP. 648 Broadway
New York, N. Y.

## n D E X

S. COHEN & SON Porter and Swanson Streets Philadelphia, Pa.

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CESARE de LUCA 570 Hamilton Avenue North Bergen, N. J.

DETTRA FLAG CO., Inc. 35 West 23rd Street New York, N. Y.

HANCO ART & NOVELTY CO., Inc. 121 West 27th Street New York, N. Y. (See Page 60)

HUDSON WOVEN LABEL CO. 719 Hudson Avenue West New York, N. J.

J. B. MAST CO. 24 Waverly Place New York, N. Y. (See Pages 69, 70, 71)

NEW YORK PENNANT COMPANY 414 West Broadway New York, N. Y.

THE NORSID CO. 15 East 16th Street New York, N. Y.

PARIS ART LABEL CO., Inc. 12 East 22nd Street New York, N. Y.

G. REIS & BRO., Inc. 79 Madison Avenue New York, N. Y.

TABLET & TICKET COMPANY 115 East 23rd Street New York, N. Y. (See Page 90)

#### FLOWERS, ARTIFICIAL

A. & P. ALPI COMPANY, Inc. 687 Broadway
New York, N. Y.

ASTER FLOWER COMPANY 45 West 37th Street New York, N. Y. (See Page 35)

DAVIDSON PRINTING CORPORATION 227 East 45th Street New York, N. Y.

JACOBSON COMPANY 2 Bond Street New York, N. Y.

J. B. MAST COMPANY 24 Waverly Place New York, N. Y. (See Pages 69, 70, 71)

## n D E X

#### FOODS

Candy LAMONT, CORLISS & CO. 60 Hudson Street New York, N. Y.

### HOUSEHOLD APPOINTMENTS

China, pottery, glassware ABRAHAM & STRAUS, Inc. 422 Fulton Street Brooklyn, N. Y.

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MEAKIN & RIDGWAY, Inc. 129 Fifth Avenue New York, N. Y.

N. Y. JOURNAL, Inc. 220 South Street New York, N. Y.

OVINGTON'S GIFT SHOP, Inc. 437 Fifth Avenue New York, N. Y.

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SCAMMELL CHINA COMPANY Trenton New Jersey

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BAYER, PRETZFELDER & MILLS, Inc. 15 Maiden Lane New York, N. Y.

WILLIAM L. GILBERT CLOCK CORP. Winsted Conn. (See Page 53)

THE E. INGRAHAM CO.
Bristol
Conn.

DOUGLAS G. LEE 227 West 45th Street New York, N. Y. MAGRO GLOBE CLOCK CO. 110 East 42nd Street New York, N. Y.

NEW HAVEN CLOCK CO. New Haven Conn. (See Page 75)

WATERBURY CLOCK CO. Waterbury Conn.

Closet Fixtures, Hangers
BARNEY STEMPLER & SONS, Inc.
28 Norfolk Street
New York, N. Y. (See Page 84)

Cutlery

COLONIAL KNIFE COMPANY
West 32nd Street
New York, N. Y.

ILLINOIS WATCH CASE CO. Elgin III.

IMPERIAL KNIFE CO. 14 Blount Street Providence, R. I.

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PORCELIER MFG. CO. 200 Fifth Avenue New York, N. Y.

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Conn.

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COMET METALCRAFTS, 710 Broadway New York, N. Y.

HARUTA & CO., Inc. 141 Fifth Avenue New York, N. Y. (See Pa

MAX HORN & BRO., I 236 Fifth Avenue New York, N. Y. (See P

KEG-O PRODUCTS CO 40-46 West 20th Street New York, N. Y.

OVINGTON'S 437 Fifth Avenue New York, N. Y.

F. C. and D. W. PLAT 65 West 56th Street New York, N. Y.

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New York, N. Y.

GREEN TABLE PAD CORPORATION 2887 Atlantic Avenue Brooklyn, N. Y.

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AMERICAN CAN CO. 230 Park Avenue New York, N. Y.

ARTWIRE CREATIONS, Inc. 104 West 17th Street New York, N. Y.

PORCELIER MFG. CO. 200 Fifth Avenue New York, N. Y.

THE SEYMOUR PRODUCTS COMPANY Seymour Conn.

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AEROLUX LIGHT CORPORATION 653 Eleventh Avenue New York, N. Y.

AMERICAN PEARL & BEAD CO., Inc. Steinway & Riker Avenues
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COMET METALCRAFTS, Inc. 710 Broadway New York, N. Y.

HARUTA & CO., Inc. 141 Fifth Avenue New York, N. Y. (See Page 61)

MAX HORN & BRO., Inc. 236 Fifth Avenue New York, N. Y. (See Page 62)

KEG-O PRODUCTS CORP. 40-46 West 20th Street New York, N. Y.

OVINGTON'S 437 Fifth Avenue New York, N. Y.

F. C. and D. W. PLATT 65 West 56th Street New York, N. Y.

Linens, Blankets
FALLANI & COHN, Inc.
13 East 37th Street
New York, N. Y.

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MAX HORN & BRO., Inc. 236 Fifth Avenue New York, N. Y. (See Page 62)

SUPERIOR LINEN COMPANY, Inc. 410 Broadway New York, N. Y. (See Page 88)

#### Mirrors

BELVIDERE STRAP CO., Inc. 70 Wyckoff Avenue Brooklyn, N. Y.

GEORGE BORGEFELDT CORPORATION 44 East 23rd Street New York, N. Y.

THE NORSID COMPANY 15 East 16th Street New York, N. Y.

#### **Furniture**

THE PROGRESSIVE TABLE CO., Inc. (DETROIT BREAKFAST FURNITURE MFG. CO., Inc.) 9506 Ditmas Avenue Brooklyn, N. Y. (See Page 79)

Pen and pencil sets, desk sets AMERICAN PEARL & BEAD CO., Inc. Steinway & Riker Avenues Astoria, Long Island, N. Y.

AVON PRODUCTS COMPANY 1140 Broadway New York, N. Y.

CHROMIUM PLATING COMPANY, Inc. 174-8 Worth Street
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> SALZ BROTHERS, Inc. 44 West 28th Street New York, N. Y.

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## n D E X

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SPIR-IT, Incorporated
115 Center Street
Malden, Massachusetts

THE STICKLESS CORPORATION 751 Drake Street Bronx, N. Y. (See Page 85)

SYRACUSE ORNAMENTAL COMPANY 581 South Clinton Street Syracuse, N. Y. (See Page 89)

WOOD REPRODUCERS CORPORATION Grand Haven Michigan

Silverware, pewter and chromium JOHN T. INMAN & COMPANY Attlaboro Mass.

INTERNATIONAL SILVER CO. Meriden Conn.

THE JENNINGS BROS. MFG. CO. Bridgeport

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CHASE BRASS & COPPER CO., Inc. Waterbury Conn.

CHROMIUM PLATING COMPANY, Inc. 174-8 Worth Street New York, N. Y.

COLUMBIA STAMPING PRODUCTS, loc. 40-05 21st Street Long Island City, N. Y. (See Page 45)

COMET METALCRAFTS, Inc. 710 Broadway New York, N. Y. CONTINENTAL MERCHAI 1140 Broadway New York, N. Y.

MARK CROSS COMPAN 655 Fifth Avenue New York, N. Y.

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GOLDSMITH BROS. I 10 West 33rd Street New York, N. Y. (See

GRIER & SCHMIDT 121-40 Sixth Avenue College Point, N. Y.

HARUTA & COMPA 141 Fifth Avenue New York, N. Y. ISer

HINGECO VANITIE 12 Addison Place Providence, R. I.

ILLINOIS WATCH
Elgin
III.

JENNINGS BROS. Bridgeport Conn.

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ALFRED DUNHILL OF LONDON, Inc. (MARY DUNHILL, Inc.) II East 26th Street New York, N. Y.

ETCHED PRODUCTS CORPORATION 39-01 Queens Boulevard Long Island City, N. Y. (See Page 48)

THE FAN COMPANY 225 Fifth Avenue New York, N. Y.

tches

FILSO LEATHER PRODUCTS CO., Inc. 138 West 25th Street New York, N. Y.

GOLDSMITH BROS, MFG. CO., Inc. 10 West 33rd Street New York, N. Y. (See Page 55)

GRIER & SCHMIDT 121-40 Sixth Avenue College Point, N. Y.

HARUTA & COMPANY, Incorporated 141 Fifth Avenue New York, N. Y. (See Page 61)

HINGECO VANITIES, Inc. 12 Addison Place Providence, R. I.

ILLINOIS WATCH CASE CO.

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ROBERT LIST 2264 First Avenue New York, N. Y.

THE L. MENDELSON COMPANY 22 West 32nd Street New York, N. Y.

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MONARCH MANUFACTURING COMPANY 711 West Lake Street Chicago, III.

NEWELL MANUFACTURING COMPANY Ogdensburg New York, N. Y.

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THE NORSID COMPANY 15 East 16th Street New York, N. Y.

NORTH AMERICAN DIE WORKS 10 Washington Place New York, N. Y.

J. V. PILCHER MFG, COMPANY 709 Gray Street Louisville, Kentucky (See Page 78)

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0

SAGAMOR METAL GOODS CORPORATION 43-01 22nd Street Long Island City, N. Y.

ABRAHAM SCHIFF 307 West Merrick Road Bellmore, N. Y.

STEINHARDT IMPORT CORPORATION 1261 Broadway New York, N. Y.

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STO-KER CORPORATION 25 Broadway, Room 1870 New York, N. Y. (See Page 87)

SUPREME BRIAR PIPE CO., Inc. 125 Navy Street Brooklyn, N. Y.

SYRACUSE ORNAMENTAL CO. 581 South Clinton Street Syracuse, N. Y. (See Page 89)

THE VITRO AGATE COMPANY Parkersburg West Virginia

WATERBURY LOCK & SPECIALTY CO. Milford Conn.

LOUIS WOLF & CO., Inc. 114 East 23rd Street New York, N. Y.

ZELL PRODUCTS CORPORATION 536 Broadway New York, N. Y. (See Page 95)

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THE AMERICAN FABRICS CO.
1069 Connecticut Avenue
Bridgeport, Conn.

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ARROW NOVELTY CO., Inc. 62 West 14th Street New York, N. Y.

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ZOE FOARD 5221 Monte Vista Street Los Angeles, Calif.

BEN GREENBERG & BROTHER, Inc. 2901 South LaSalle Street Chicago, III.

HANCO ART & NOVELTY CO., Inc. 121 West 27th Street New York, N. Y. (See Page 60)

LABE IMPORTING COMPANY 245 Fifth Avenue New York, N. Y.

OSCAR SCHICKER MANUFACTURING CO. 324 18th Street West New York, N. J.

STEIN DOBLIN & CO., Inc. 404 Fifth Avenue New York, N. Y.

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THE OHIO THERMOMETER COMPANY
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#### MAPS

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New York, N. Y. (See Page 37)

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THE BRABANT NEEDLE CO., Inc. 47 Great Jones Street New York, N. Y.

CHARLES BRAND 208 West 26th Street New York, N. Y. (See Page 36)

DAN BRECHNER & CO. 921 Broadway New York, N. Y. BREWER, J. E. 230 West 26th Street New York, N. Y.

COMET METALCRAFTS, Inc. 710 Broadway New York, N. Y.

D. & C. SILK CO., Inc. 149 Fifth Avenue New York, N. Y.

THE FAN CO. 225 Fifth Avenue New York, N. Y.

FOREIGN & DOMESTIC CC 10 East 40th Street New York, N. Y.

GOLDFARB NOVELTY CO. 20 West 23rd Street New York, N. Y. (See Page

HANCO ART & NOVELTY 121 West 27th Street New York, N. Y. (See Page

PHIL H. HARRIS 39 West 19th Street New York, N. Y.

IVORYCRAFT COMPANY, 40-17 22nd Street Long Island City, N. Y. (Se

JACOBSON COMPANY
2 Bond Street
New York, N. Y.

K & O COMPANY, Incor 366 Butler Street Brooklyn, N. Y.

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HARRY LATZ SERVICE 461 Eighth Avenue New York, N. Y.

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COMET METALCRAFTS, Inc. 710 Broadway New York, N. Y.

D. & C. SILK CO., Inc. 149 Fifth Avenue New York, N. Y.

THE FAN CO. 225 Fifth Avenue New York, N. Y.

FOREIGN & DOMESTIC COMMERCE CORP. 10 East 40th Street New York, N. Y.

GOLDFARB NOVELTY CO. 20 West 23rd Street New York, N. Y. (See Page 54)

HANCO ART & NOVELTY CO., Inc. 121 West 27th Street New York, N. Y. (See Page 60)

PHIL H. HARRIS 39 West 19th Street New York, N. Y.

VORYCRAFT COMPANY, Inc. 40-17 22nd Street Long Island City, N. Y. (See Page 64)

JACOBSON COMPANY
2 Bond Street
New York, N. Y.

K & O COMPANY, Incorporated 366 Butler Street Brooklyn, N. Y.

LABE IMPORTING COMPANY 245 Fifth Avenue New York, N. Y.

HARRY LATZ SERVICE 461 Eighth Avenue New York, N. Y.

LOUIS LEE 19 West 18th Street New York, N. Y.

S. LISK & BROTHERS 18 East 15th Street New York, N. Y.

THE L. MENDELSON COMPANY 22 West 32nd Street New York, N. Y.

MONARCH MANUFACTURING COMPANY 711 West Lake Street Chicago, Ill.

N. Y. MERCHANDISE COMPANY, Inc. 32 West 23rd Street New York, N. Y.

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F. H. NOBLE CO. 535 West 59th Street Chicago, Illinois

THE NORSID COMPANY 15 East 16th Street New York, N. Y.

NORTH AMERICAN DIE WORKS 10 Washington Place New York, N. Y.

ORANGE MFG. CORPORATION 61-63 Hoyt Street Newark, N. J.

J. V. PILCHER MFG. CO. 709-719 Gray Street Louisville, Ky. (See Page 78)

J. O. POLLACK & COMPANY 337 West Madison Street Chicago, Illinois

PRIMO ART COMPANY 891 North Main Street Providence, R. I.

G. REIS & BRO., Inc. 79 Madison Avenue New York, N. Y.

A. H. RICE COMPANY 55 Spring Street Pittsfield, Mass.

SAGAMOR METAL GOODS CORP. 43-01 22nd Street Long Island City, N. Y.

SILDORE NOVELTY CORP. 753 Broadway New York, N. Y.

STEINHARDT IMPORT CORPORATION
1261 Broadway
New York, N. Y.

THE STICKLESS CORPORATION 751 Drake Street Bronx, N. Y. (See Page 85)

SUPERIOR HAT CO. 24 East 13th Street New York, N. Y.

SYRACUSE ORNAMENTAL CO. 581 S. Clinton Street Syracuse, N. Y. (See Page 89)

ROLAND SUTERA 8671 23rd Avenue Brooklyn, N. Y.

UNCAS MFG. COMPANY 623 Atwells Avenue Providence, R. I. (See Page 91)

Novelties-Banks

ACME METAL NOVELTY CORPORATION
327 27th Street
Guftenberg, N. J.

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AMERICAN CAN COMPANY
230 Park Avenue
New York, N. Y.

GEORGE BORGEFELDT CORPORATION 44 East 23rd Street New York, N. Y.

CHASE BRASS & COPPER CO., Inc. Waterbury Conn.

CHROMIUM PLATING COMPANY, Inc. 174-8 Worth Street New York, N. Y.

COMET METALCRAFTS, Inc. 710 Broadway New York, N. Y.

DUTCH NOVELTY COMPANY 85 River Avenue Holland, Michigan

PITTSBURGH CORNING CORPORATION 2200 Grant Building Pittsburgh, Pa.

SEE-THRU CONTAINER CORPORATION 205 East 42nd Street New York, N. Y.

ZELL PRODUCTS CORPORATION 536 Broadway New York, N. Y. (See Page 95)

#### Novelties-Glass

AMERICAN PEARL & BEAD CO., Inc. Steinway & Riker Avenues Astoria, L. I., N. Y.

CEE-BEE ORNAMENT COMPANY, Inc. 264 West 40th Street New York, N. Y. (See Page 42)

COLONIAL METAL CRAFT COMPANY, Inc. 40-05 21st Street Long Island City, N. Y.

HARUTA & COMPANY, Incorporated 141 Fifth Avenue New York, N. Y. (See Page 61)

KEG-O PRODUCTS CORPORATION 40 West 20th Street New York, N. Y.

PITTSBURGH CORNING CORPORATION 2200 Grant Building Pittsburgh, Pa.

Novelties—Leather
ARROW NOVELTY CO., Inc.
62 West 14th Street
New York, N. Y.

ART LEATHER SOUVENIR CO. 29 East 10th Street New York, N. Y. MARK CROSS CO. 655 Fifth Avenue New York, N. Y.

EXCEL MERCHANDISE CO., Inc. 753 Broadway
New York, N. Y.

FEINBERG HENRY MFG. CO., Inc., 118 Ninth Street Passaic, N. J.

FELDER BROS., Inc. 583-587 Broadway New York, N. Y.

FILSO LEATHER PRODUCTS CO., Inc., 138 West 25th Street New York, N. Y.

PHILIP FLORIN, Inc. 255 Fifth Avenue New York, N. Y.

GOLIGER TRADING CO., Inc. 28 West 32nd Street New York, N. Y. (See Page 56)

HANCO ART & NOVELTY CO., Inc., 121 West 27th Street
New York, N. Y. (See Page 60)

A. ROSENTHAL & SON 46 Waltham Street Boston, Mass.

MAX ROTH LEATHER GOODS CORP. 491 Broadway New York, N. Y.

I. SMALLMAN 30 East 23rd Street New York, N. Y.

UNITED LEATHER GOODS CO.
I Junius Street
Brooklyn, N. Y.

WESTERN ART LEATHER CO. 1646 Arapahoe Street Denver, Col.

THE WILSON MFG. CO., Inc. 77-79 Washington Street, North Boston, Mass. (See Page 94)

Novelties-Metal

ACME METAL PRODUCTS CO. 840 Broadway New York, N. Y.

AHRN METAL ART WORKS
9 East 20th Street
New York, N. Y. (See Page 31)

ARTWIRE CREATIONS, Incorporated 104 West 17th Street New York, N. Y. THE BRYANT ELECT Bridgeport Connecticut

CEE-BEE ORNAMEN 264 West 40th Street New York, N. Y. (Se

COLONIAL METAL 40-05 21st Street Long Island City, N

COLUMBIA STAM 40-05 21st Street Long Island City, N

CONTINENTAL M 1140 Broadway New York, N. Y.

ETCHED PRODUC 39-01 Queens Bou Long Island City, I

EVERLAST METAL 468 West Broadw New York, N. Y.

GOLDFARB NOV 20 West 23rd Str New York, N. Y.

HINGECO VAN 12 Addison Place Providence, R. L.

KEG-O PRODUC 40 West 20th St New York, N. Y.

245 Fifth Avenu New York, N. Y

WALTER LAMP 20 West 47th S New York, N.

NAYLOR COR 1520 West Mo Chicago, III.

NORTH AMER 10 Washington New York, N.

PREMIER MET 21-03 44th Av Long Island C

THE ROBBINS School and H Attleboro, Ma

SILVERMAN 226 Public St Providence, F

CHARLES H 122 East 42n New York, N Inc.

o. Inc.

O., Inc.

Inc

DRP.

THE BRYANT ELECTRIC COMPANY Bridgeport Connecticut

CEE-BEE ORNAMENT COMPANY, Inc. 264 West 40th Street New York, N. Y. (See Page 42)

COLONIAL METAL CRAFT CO., Inc. 40-05 21st Street Long Island City, N. Y.

COLUMBIA STAMPING PRODUCTS CO. 40-05 21st Street Long Island City, N. Y. (See Page 45)

CONTINENTAL MERCHANDISING CORP. 1140 Broadway New York, N. Y.

ETCHED PRODUCTS CORPORATION 39-01 Queens Boulevard Long Island City, N. Y. (See Page 48)

EVERLAST METAL PRODUCTS CORPORATION
468 West Broadway
New York, N. Y. (See Page 49)

GOLDFARB NOVELTY COMPANY 20 West 23rd Street New York, N. Y. (See Page 54)

HINGECO VANITIES, Inc. 12 Addison Place Providence, R. I.

KEG-O PRODUCTS CORPORATION 40 West 20th Street New York, N. Y.

LABE IMPORTING COMPANY 245 Fifth Avenue New York, N. Y.

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THE ROBBINS COMPANY School and Hazel Streets Attleboro, Mass.

SILVERMAN BROTHERS 226 Public Street Providence, R. I.

CHARLES H. STIRRUP 122 East 42nd Street New York, N. Y. (See Page 86)

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STO-KER CORPORATION 25 Broadway New York, N. Y. (See Page 87)

THE WATSON CO. Attleboro Mass.

ALBERT G. WELLER 1123 Broadway New York, N. Y.

ZELL PRODUCTS CORPORATION 536 Broadway New York, N. Y. (See Page 95)

#### Novelties-Paper

AUTOCARD MANUFACTURING CO., Inc. 220 East 23rd Street
New York, N. Y.

EMIL KOUDELKA, Inc. 64 Wooster Street New York, N. Y.

HARRY LATZ SERVICE 461 Eighth Avenue New York, N. Y.

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F. H. NOBLE CO. 535 West 59th Street Chicago, III.

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Lake Junaluska
North Carolina

C DUTCH NOVELTY COMPANY 85 River Avenue Holland, Mich.

CELLENVILLE WOOD NOVELTY CO., Inc.
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Ellenville, N. Y.

MULTI PRODUCTS COMPANY 1928 South Western Avenue Chicago, III.

SYRACUSE ORNAMENTAL COMPANY 581 South Clinton Street Syracuse, N. Y. (See Page 89)

WOOD REPRODUCERS CORPORATION Grand Haven Michigan

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ALBERTYPE COMPANY 250 Adams Street Brooklyn, N. Y. (See Page 32)

ARTISTIC DESK PAD & NOVELTY CO. 55 West 17th Street New York, N. Y.

GEMLOID CORPORATION 425 Fourth Avenue New York, N. Y. (See Page 52)

JOSEPHSON MFG. CORPORATION 401 West 14th Street New York, N. Y.

PAUL GALLERIES, Inc. 336 New York Avenue Brooklyn, N. Y.

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TABLET & TICKET CO. 115 East 23rd Street New York, N. Y. (See Page 90)

WAXED PRODUCTS CO., Inc., 147 41st Street Brooklyn, N. Y.

CHARLES W. WILLIAMS & CO., Inc. 303 Lafayette Street New York, N. Y.

WITTCOFF & LEVY PAPER CO., Inc. (ABERDEEN PAPER CO.) 24 East 13th Street New York, N. Y.

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WHITE & WYCKOFF Holyoka Mass.

Calendars, memo AMERICAN CALEND 1491 Myrtle Avenue Brooklyn, N. Y.

ARTISTIC WEAVING 141 West 36th Street New York, N. Y. (See

AUTOCARD MFG. C 220 East 23rd Street New York, N. Y.

BELVIDERE STRAP C 70 Wyckoff Avenue Brooklyn, N. Y.

JOSEPH S. FISHER 89 Broad Street New York, N. Y.

GEMLOID CORPO 425 Fourth Avenue New York, N. Y. (S

ILLUSTRATED BRID 319 West 39th Stre New York, N. Y.

WALTER LAMPL 20 West 47th Stree New York, N. Y.

LOUIS LEE 19 West 18th Stre New York, N. Y.

NASCON SERVIC 60 East 42nd Stre New York, N. Y.

NATIONAL CAL 342 Madison Ave New York, N. Y.

JOSEPH SCHMI 181 Grand Stree Brooklyn, N. Y.

THE STICKLESS 751 Drake Stree Bronx, N. Y. (Si

WESTERN TAB Mutual Home I Dayton, Ohio POLYGRAPHIC CO. OF AMERICA 310 East 45th Street New York, N. Y.

POWERS PAPER CO. Springfield Mass.

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WHITE & WYCKOFF MFG. CO. Holyoke Mass.

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AMERICAN CALENDAR ADVERTISING CO.
1491 Myrtle Avenue
Brooklyn, N. Y.

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AUTOCARD MFG. CO., Inc. 220 East 23rd Street New York, N. Y.

BELVIDERE STRAP CO., Inc. 70 Wyckoff Avenue Brooklyn, N. Y.

JOSEPH S. FISHER 89 Broad Street New York, N. Y.

GEMLOID CORPORATION 425 Fourth Avenue New York, N. Y. (See Page 52)

JILLUSTRATED BRIDGE PAD CO. 319 West 39th Street New York, N. Y.

WALTER LAMPL 20 West 47th Street New York, N. Y.

LOUIS LEE 19 West 18th Street New York, N. Y.

NASCON SERVICE, Inc. 60 East 42nd Street New York, N. Y. (See Page 73)

NATIONAL CALENDAR CO. 342 Medison Avenue New York, N. Y.

JOSEPH SCHMIDT 181 Grand Street Brooklyn, N. Y.

THE STICKLESS CORP. 751 Drake Street Bronx, N. Y. (See Page 85)

WESTERN TABLET & STATIONERY CORP.
Mutual Home Building
Dayton, Ohio

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Paper plates, cups, napkins, favors, etc.

AUTOCARD MFG. CO., Inc. 220 East 23rd Street New York, N. Y.

DENNISON MFG. CO. 300 Howard Street Framingham, Mass.

C. A. REED CO. 99 Chestnut Street Williamsport, Pa.

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WITTCOFF & LEVY PAPER CO., Inc. (ABERDEEN PAPER CO.) 24 East 13th Street New York, N. Y.

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ALBERTYPE COMPANY 250 Adams Street Brooklyn, N. Y. (See Page 32)

AMERICAN MINIATURES 406 West 31st Street New York, N. Y.

ARTISTIC WEAVING CO.
141 West 36th Street
New York, N. Y. (See Page 34)

BURLAND PRINTING CO., Inc. 53 Rose Street New York, N. Y. (See Page 37)

GEMLOID CORPORATION 425 Fourth Avenue New York, N. Y. (See Page 52)

F. HUBNER & CO., Inc. 54 Lafayette Street New York, N. Y.

LATHAM LITHOGRAPHING CO., Inc. 38-04 53rd Street Long Island City, N. Y.

MADMAR QUALITY CO. 117 North Genesee Street Utica, N. Y.

MANHATTAN ROST CARD PUBLISHING CO.
108 Park Row
New York, N. Y. (See Page 68)

THE L. MENDELSON CO. 22 West 32nd Street New York, N. Y.

METROPOLITAN LITHOGRAPHING CO. Everett Mass.

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CURT TEICH & CO. 733 Irving Park Boulevard North Center Station Chicago, III.

TICHNOR BROTHERS 160 Washington Street North Boston, Mass.

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EASTMAN KODAK COMPANY Rochester N. Y.

EDWARDS PRODUCTIONS 729 Seventh Avenue New York, N. Y.

PATHEGRAMS, INCORPORATED 30 Rockefeller Plaza New York, N. Y. (See Page 77)

#### Games

MILTON BRADLEY COMPANY Springfield Massachusetts

BRISTOL & MARTIN 535 Fifth Avenue New York, N. Y.

INDIAN ARCHERY & TOY CORPORATION Evansville Indiana

MADMAR QUALITY CO. 117 North Genesee Street Utica, N. Y.

NAYLOR CORPORATION 1520 West Monroe Street Chicago, III.

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Playing Cards

KEM PLAYING CARDS, Inc. 330 West 42nd Street New York, N. Y. (See Page 65)

U. S. PLAYING CARD COMPANY 212 Fifth Avenue New York, N. Y.

#### Toys

CHARLES BRAND 208 West 26th Street New York, N. Y. (See Page 36)

THE BROADLAND-TERAN CORP. 270 Lafayette Street New York, N. Y.

S. COHEN & SON Porter & Swanson Streets Philadelphia, Pa.

DUTCH NOVELTY CO. 85 River Street Holland, Michigan

TED ESHBAUGH STUDIOS, Inc. 35 West 45th Street New York, N. Y.

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AMCO EMBLE 35 East 21st S New York, N.

ARTISTIC WE 141 West 36th New York, N.

ASSOCIATED CO. Inc. 636 Eleventh New York, N.

BIRWOOD C 80 West 40th New York, N

BURLAND P 53 Rose Stre New York, N

CAMEO DIE 154 West 14 New York, N

CONSOLID 350 Fifth A New York, N

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LOUIS WOLF & CO., Inc, 114 East 23rd Street New York, N. Y.

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CO., Inc.
636 Eleventh Avenue
New York, N. Y.

BIRWOOD CORPORATION 80 West 40th Street New York, N. Y.

BURLAND PRINTING CO., Inc. 53 Rose Street New York, N. Y. (See Page 37)

CAMEO DIE CUTTING & ENGRAVING CO. 154 West 14th Street New York, N. Y.

CONSOLIDATED LITHOGRAPHING CORP. 350 Fifth Avenue
New York, N. Y. (See Page 46)

D. & C. SILK CO., Inc. 149 Fifth Avenue New York, N. Y.

DAVIS, DELANEY & HARRS 141 East 25th Street New York, N. Y.

DENNISON MFG. CO. 300 Howard Street Framingham, Mass.

EVER-READY LABEL CO. 141 East 25th Street New York, N. Y. (See Page 50)

HUDSON WOVEN LABEL CO. 719 Hudson Avenue West New York, N. J.

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J. L. MAY CO. III West 19th Street New York, N. Y. (See Page 72)

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THE NORSID COMPANY 15 East 16th Street New York, N. Y.

OGDEN PRINTING CO., Inc. 636 — 11th Avenue New York, N. Y.

PARIS ART LABEL CO., Inc. 12 East 22nd Street New York, N. Y.

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CHARLES SHEAR 146 Park Row New York, N. Y. (See Page 81)

THE STANLEY MFG. CO. Dayton Ohio

TABLET & TICKET CO. 115 East 23rd Street New York, N. Y. (See Page 90)

U. S. PRINTING & LITHOGRAPHING CO. 52 East 19th Street New York, N. Y.

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## n D E X

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HARTE & COMPANY 267 Fifth Avenue New York, N. Y. [See Pages 58, 59]

MASSIN TEXTILE CORP. 40 Worth Street New York, N. Y.

PACIFIC MILLS 214 Church Street New York, N. Y.

STEINHARDT IMPORT CORPORATION 1261 Broadway New York, N. Y.

TAYLOR, CLAPP & BEALL 55 Worth Street New York, N. Y.

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ARROW NOVELTY CO., Inc., 62 West 14th Street New York, N. Y.

BEN HUR PRODUCTS, Inc. 302 Fifth Avenue New York, N. Y.

BOYLE LEATHER GOODS COMPANY, Inc. 36 East 31st Street New York, N. Y.

M. W. CARR & CO., Inc. West Somerville Mossachusetts

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FILSO LEATHER PRODUCTS CO., Inc. 138 West 25th Street New York, N. Y. GOLDSMITH BROS. MFG. CO., Inc. 10 West 33rd Street New York, N. Y. (See Page 55)

ILLINOIS WATCH CASE CO.

LORDENT COMPANY, Inc., 17 West 17th Street New York, N. Y.

THE L. MENDELSON CO. 22 West 32nd Street New York, N. Y.

NATIONAL SILVER COMPANY 61 West 23rd Street New York, N. Y. (See Page 74)

D. H. NEUMANN 1107 Broadway New York, N. Y.

NORTH AMERICAN DIE WORKS 10 Washington Place New York, N. Y.

J. V. PILCHER MFG. COMPANY 709 Gray Street Louisville, Kentucky (See Page 78)

SAGAMOR METAL GOODS CORPORAT 43-01 22nd Street Long Island City, N. Y.

THE SEAMLESS RUBBER CO., Inc. 253 Hallock Avenue New Haven, Conn.

CHARLES H. STIRRUP 122 East 42nd Street New York, N. Y. (See Page 86)

WATERBURY LOCK & SPECIALTY CO. Milford Conn.

ZELL PRODUCTS CORPORATION 536 Broadway New York, N. Y. [See Page 95]

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AMERICAN TYPE FOUNDERS SALES CO 108 East 25th Street New York, N. Y.

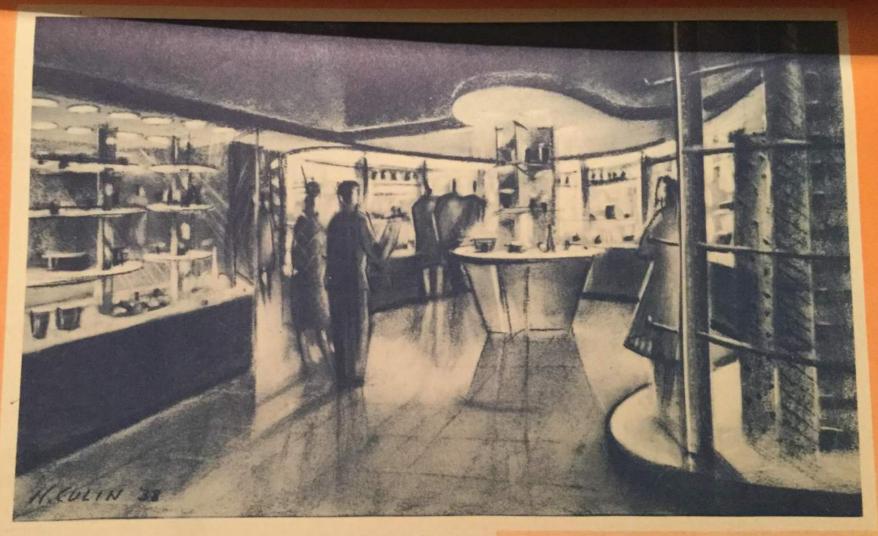
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The exhibit will have expert attendants to supply information regarding all merchandise, and merchandise managers, buyers and other executives are being invited to the exhibit.

The Following Advertisements of New York

World's Fair 1939 Incorporated Merchandise

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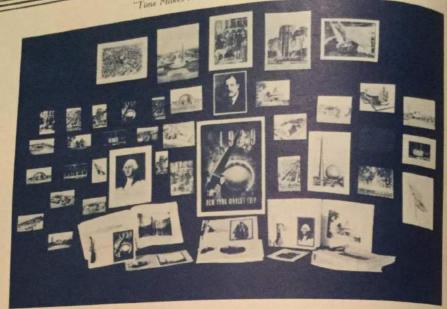




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NEW YORK WORLD'S FAIR MERCHANDISE LICENSEES PAGE 31 "Time Mokes An Albertype Print A Treasure"



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Tel., ALgonquin 4-8550

MERCHANDISE LICENSEES - PAGE 33

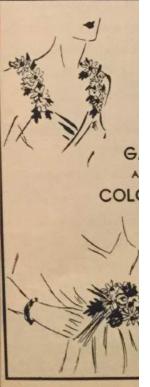
GREETINGS FROM





WOVEN SOUVENIR NOVELTIES





N E W

PAGE 34 · MERCHANDISE I DENSEES



### NOW SHOWING

COMPLETE NEW ASSORTMENT

IN ADDITION TO

### WORLD'S FAIR FLOWERS

FOR OVER TWENTY YEARS, AS IMPORTERS AND MANUFACTURERS OF ARTIFICIAL FLOWERS, THE HOUSE OF ASTER HAS BEEN THE PRINCIPAL RESOURCE OF PROMINENT RETAILERS SEEKING FASHIONS IN FLOWERS.

### ASTER FLOWER CO.

OFFICIALLY LICENSED MANUFACTURERS

II WEST 37th STREET

NEW YORK

(Wholesale Only)









## RABBIT FOOT

with key chain or snap attachment

Boost your product with a WORLD'S FAIR good-will tie-up.

- · Attach to kiddie clothes and games.
- · Hang-on for bottled beverages.
- · Direct-by-mail gadget.
- · Costs but a few pennies. Rabbit foot with key chain for retail sale sold attached to souvenir card or shipped in bulk.

All products completely sterilized.





## FUR TAIL NOVELTIES

Two Sales Sensations for 1930 A Real Profit for You WORLD'S FAIR LAFF NOVELTY

ANNIN & CO

LARG

COMP

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No. 1. Fox Tail Comic Novelty, Genuine Fox Tail . . . Colorful card with World's Fair design and coming sayings on two sides. Ribbon for attaching to cane. Can be used as a wall ornament.

#### No. 2. A Sure-Fire 9 to 25 Cent Retailer.

Colorful bushy tails with World's Fair ribbon streamer. Wire for atand bicycles. Three sizes ... Medium, Large and Extra Large.

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Novelty.

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25 Cent

World's

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DRK



his book

Cs you turn the pages of this book you will find definite proof of the statement that "Burland offers a complete service in the Graphic Arts." You will note that page design, both in color and layout, is attractive and varied . . . that the type faces represent distinction in both modern and classic typography . . . that the presswork is clean cut and brilliant and brings out to the full the excellence of design and type.

All in all, you may gather that we are rather proud of our part in the production of this World's Fair 1939 "Merchandising" Book. The purpose of this note is to remind you that Burland can do just as fine and just as thorough a job for you... whether your requirements are large or small. We offer a complete designing service, a wide range of typography and unequalled press facilities in both printing and lithography. May we serve you?

NEW YORK'S LARGEST LARGETE COMPLETE PLANT

URLAND

PRINTING COMPANY, INC.
53 ROSE STREET - NEW YORK CITY

# 9th BUOVA at the NEW YORK

W

PAGE 38 - MERCHANDISE LICENSEES

# WATCH TIME WORLD'S FAIR!

MERCHANDISE LICENSEES PAGE 39



Boys' Walt Disney

"FERDINAND THE BULL
TIES

to retail at 25c and 50c

Men's and Boys'
NEW YORK WORLD'S FAIR MUFFLERS
to retail at 50c and \$1.00

Attractive Designs — Embroidered in Five Colors

Woven Jacquard Patterns —

PARIS NECKWEAR CO., INC.
519 EIGHTH AVENUE. NEW YORK

CAPITOLINE Men's HAND-MADE TIES to retail at 55c.

Over 300 Smart Patters

Exclus

CHAR BROOD BRACE LAPEL BU TIE C MONEY CIGARETT FLIP C

CLO

And Man

Original

CARTIE

PAGE 40 . MERCHANDISE LICENSEES

# Exclusive Jewels Designed by Cartier Inspired by the New York World's Fair

CHARMS
BROOCHES
BRACELETS
LAPEL BUTTONS
TIE CLIPS
MONEY CLIPS
CIGARETTE CASES
FLIP COINS
CLOCKS

Other

Disney's

at 25c

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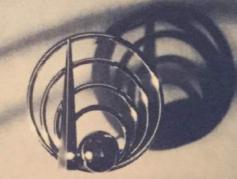
Patterns

THE BULL"

**Products** 

ARFS BOYS'

And Many Other Original Creations



All Designs Registered with the New York World's Fair

CARTIER, INC., FIFTH AVENUE & 52ND STREET, NEW YORK, N. Y.

PLAZA 3 0111



Actual Size, No. 117
Brooch, buckle of cates date, shake and World's formal to the cate of the cate of

1939



JEWEL
Ornament No. 801

We carry a full line of imported, handpainted multi-colored crystal jewels. Supplied in both round or oval shapes and may be had unset or set in cuff links, studs, pins, tie clasps, clips, rings, etc

NEW YORK WORLD'S FAIR 1938 License No. 2453



## NEW YORK WORLD'S FAIR

## Rhinestone and Polished Metal Commemorative Costume Jewelry

As dazzling as the fair, these artistic, original designs have been created to commemorate a "World of Tomorrow." Illustrated is one of over twenty-five exclusive designs for brooches, clips and buckles. They are finished in rhodium, gold, copper and nickel-plate; also in antique gold and silver or painted to your order. This World's Fair line has been originated for us by the leading jewelry designers of the country—the workmanship is not only artistic but of excellent quality and finish.

We have a complete general line of costume jewelry, dress ornaments and novelties in catlin and celluloid. Samples and prices on request.

## CEE-BEE ORNAMENT COMPANY, INC.

Manufacturers of Rhinestone and Celluloid Novelties

264 WEST 40th STREET

NEW YORK, N. Y.

PAGE 42. NEW YORK WORLD'S FAIR

1878-1938 Manufacturing America's 19: Standard Ribbons 'S FA of Quality d Mel Jewel for over 60 Yearsigns have b " Illustrati prooches d copper a and for the "World of Jomorrow" inted to yo ed for w he workma and fins welry, dis CENTURY RIBBON MILLS · INC. ESTABLISHED 1876 amples 5 Manufacturers of Ribbons

NEW YORK WORLD'S FAIR

NEW YORK

COHN & ROSENBERGER, INC. Coro Fashion Jewelry CREATORS OF BASED ON AUTHENTIC DESIGNS AND THEMES OF THE WORLD'S FAIR IN ADDITION TO Rhinestones - Pearls - François Creations Jewelry Designed by Andrée and ALL TYPES OF FASHION JEWELRY NEW YORK CHICAGO 47 West 34th Street 36 South State Street 69 York Street LONDON PARIS I Argyle Street 22 Rue St. Georges NEW YORK WORLD'S FAI

MERCHANDISE LIGENSEES

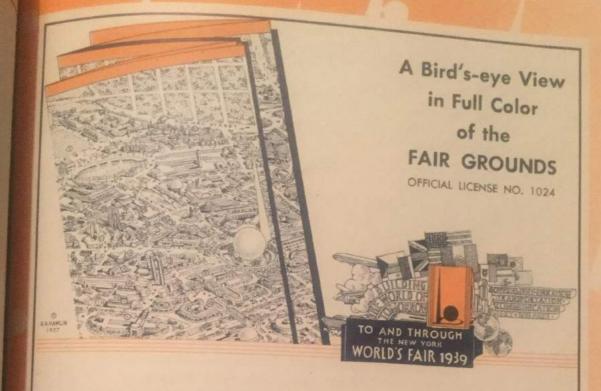




AVAILABLE

17" x

OUR DECAL FOR



This is not only a map of the Fair Grounds, but includes a bird's-eye view of New York City as well, showing many points of interest and clearly indicating the best approaches to the Fair through the City.

The entire space on the reverse side is blank and is available for any imprint to suit your advertising needs.

#### AVAILABLE IN 3 SIZES

20" x 261/2"

17" x 20" 1314" x 171/2"

COUNTRYSIDE PUBLISHING COMPANY GREENWICH, CONNECTICUT

#### FOR RETAIL STORES

A de luxe issue of an illustrated map commemorating the 150th anniversary of the inauguration of George Washington, the historical event on which the New York World's Fair is based.

This will be a topographical map of the United States in full color, illustrating historical and geographical points of interest. It will also have a border of unusual nation-wide appeal which will make it of real value for use in the educational field.

FOR INFORMATION AND PRELIMINARY SAMPLE PRINTS WRITE OR TELEPHONE

#### E. H. WORTHINGTON, Sales Agent

60 EAST 42nd STREET . NEW YORK CITY . Telephone VA. 3-7523

NDISE LICENSEES - PAGE 47



Official Licensee of METAL ADVERTISING NOVELTIES CLOCK AND METER DIALS SCALES AUTOMOBILE PLATES SIGNS AND NAMEPLATES

Now servicing large corporations with chromium World's Fair Lapel Emblems in color, and the World's Fair Lucky Coin Pocket Piece, manufactured of solid bronze and featuring the Trylon and Perisphere on one side and Washington's Inaugural Scene on the reverse. lens of today. In a led there is a tremot

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MOVELTIES

SOUVENIRS

WALL PLAQUES

ALE ACCESSORIES STESS ACCESSORIE

We have a complete line of World's Fair Etched Novelties, in solid bronze, chromium plate, silver plate and steel, in various finishes and color combinations. We are prepared to submit samples for both advertising and resale purposes. For further information, write or phone.

Phone Stillwell 4-5900

ETCHED PRODUCTS CORPORATION QUEENS BOULEVARD & 39th STREET LONG ISLAND CITY, NEW

NEW YORK WORLD'S FALL PAGE 48 - MERCHANDISE LICENSEE



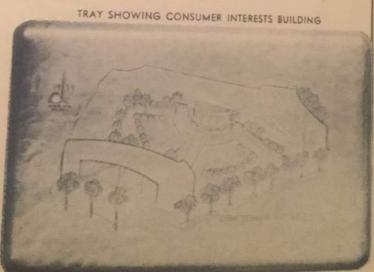
As smart, new and up-to-date as the Fair itself is this hand forged aluminum, cleverly fashioned into useful and decorative accessories for the itself, there is a tremendous variety of charming artistry for general home use. The complete line is on display in the wholesale showrooms of our representatives noted below.

### EVERLAST METAL PRODUCTS CORP

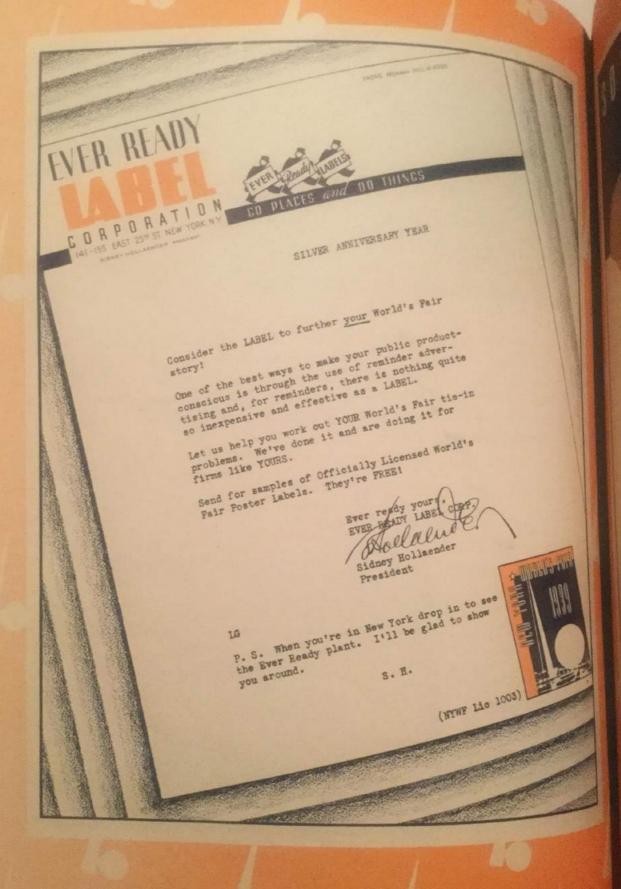
468 WEST BROADWAY, NEW YORK CITY

JANIS-TARTER, GREEMAN AND NAJEEB, INC.
225 Fifth Avenue, New York City

NOVELTIES
SOUVENIRS
WALL PLAQUES
TABLE ACCESSORIES
HOSTESS ACCESSORIES
SMOKING ACCESSORIES



MERCHANDISE LICENSEES - PAGE 49



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PAGE 50 - MERCHANDISE LICENSEES

## SOUVENIR HEADWEAR





We design copyrighted exclusive World's Fair headwear with the famous buildings of New York, the "Wonder City" of the world, and the World's Fair emblem, the Trylon and Perisphere.

The most impressive tourist souvenir, caps—for men and women, and boys and girls.

Manufactured by the famous American designer Jack Feldrais. These hats will sell at popular prices.

In our style range, there are the following styles for men and women, and boys and girls.

For women and girls: Toppers and Scotty styles, carrying out the New York City and the World's Fair motives on various materials. Such as, fine wool felt, gabertex and playtex cloths.

For men and boys: Styles in baseball or college and Eton caps. Made of fine felt, gabertex and playtex cloths. The motives of New York the "Wonder City" and the Trylon and Perisphere will be the design for the caps.

## FELDRAIS & BECK

236 WEST 26th STREET, NEW YORK

STOM BUILT FOR EACH "FAIRIST" WHO DESIRES

## Pilgrimage to Tomorrow

A PERMANENT COMPLETE FAIR RECORD

Decludes

UNBELIEVABLY BEAUTIFUL, SOLID PLASTIC

COVER → DIARY → PHOTOGRAPH AND

AUTOGRAPH ALBUM → ARTICLE ON "FAIRISTS"

PERSPECTIVE → ART MAP → EXCEPTIONAL ILLUS.

TRATIONS → FAIR PANORAMA → KEY NEW YORK

CITY SCENES → BRIDGES AND IMPORTANT POINTS.

## The WORLD'S FAIR Must BOOK

Postcards MADE OF EXCLUSIVE Metalite

EFFECTS MUST BE SEEN; NOT DESCRIBED.

WILL WORK YOUR IDEAS INTO ACTIVE LIVING
THINGS.

Plastic Displays WHICH FEATURE A MOVING SHADOW ON A PLANE SURFACE

FAIR SOUVENIRS WHICH COMMAND APPRECIATION

## GEMLOID CORPORATION

All Productions Patented, Licensed and Copyrighted.

425 FOURTH AVE., NEW YORK CITY • AShland 4-5998

\* \* \*

0004

On

PARE 52 NEW YORK WORLD'S FAIR

## WORLD'S FAIR

## Gilbert Clocks

Everything from the classic designs that never go out of style to the ultra-modern World's Fair creations. A rare combination of the best traditions of early American workmanship and the newest developments in present-day clock making. See them and you will appreciate why Gilbert is the outstanding leader in popular priced clocks.

On display at our World's Fair exhibition. Write promptly for information.

THE WILLIAM L. GILBERT CLOCK CORPORATION WINSTED, CONNECTICUT

New York Office 551 FIFTH AVE. Chicago Office 58 E. WASHINGTON ST. Los Angeles Office 607 S. HILL ST



NEW YORK WORLD'S FAIR MERCHANDISE LICENSEES - PAGE 53

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WF140: Souvenir compact, made in six assorted shades. Different scenes of New York World's Fair Buildings in full natural colors.

Telescoped album in natural Walnut Shalls. Tagged & ready for 11/sc. mail anywheres

in the United States.





Key Holder, Highly lacquered with gilt beaded chain, on individu attractive display Card Hold

A permonent display of an extensive selection of LICENSED WORLD'S FAIR SOUVENIRS. An entire building exhibiting World's Fair Novelties exdusively. To retail from 10c to \$2.00



WF2602: Large Souvenir Key, gilt finished and highly polished . . . New York World's Fair Licensed seal... Guaranteed glass thermometer . . . Individually boxed.



Musical Powder Boxes, Smokers Articles, World's Fair Buildings Statuettes, Comes, Ponnants, Hand-Painted Kerchiels, Shell Lumps and thousands of other fast selling items

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so much styled.

sided with the attraction a frame these items for s fra is your displays.

badhap are beautiful



WF205: Gilt Plated Lucky Horseshoe with link chain attached to gilt coin. Highly polished. Each mounted on an attractive display card.

WF206: Good Luck Genuine Rabbit Foot. Cap is of gilt metal, turnish-proof, embossed with Trylon and Perisphere. Attached to gilt Bead Chain. Individually carded.

ALL ITEMS PICTURED RETAIL at 10c & 25c.

"The House of Service"

GOLDFARB **NOVELTY COMPANY** 

20 WEST 23d ST. at 5th AVE., N.Y.







### they're styled for quick selling . . . and priced for PROFIT!

Cash in on a million dollars' worth of publicity! Leather novelties smartly styled . . . popularly priced . . . and highlighted with the attractive insignia of the World's Fair. Promote these items for gifts . . . for souvenirs . . . Use them in your displays. All are of genuine leather. The handbags are beautifully styled and detailed. The

small compact cases have a new patented frame that opens when you merely press the sides. Each item, individually packed in a handsome illustrated World's Fair box, is carefully designed to focus attention on your department...to bring you volume sales! Don't delay... see these winners and other new novelties without delay.

Goldsmith BROTHERS
10 WEST 33rd STREET NEW YORK CITY

## A Most Novel Souvenir The Sheepskin of "THE WORLD OF TOMORROW"



A beautifully embossed sheepskin available in natural or hand-decorated in two or tri-tone combinations. Useful as souvenirs, table or wall decorations for boys' and girls' rooms, homes, and business offices. Appropriate ornament for scout groups, clubs, colleges, etc. Can be profitably retailed.

Adaptable for effective display purposes, advertising premiums, and as a sales stimulator for promotions.

Unique ideas developed continuously with leather. Write for further details.

License No. 2923

GOLIGER TRADING COMPANY, INC.

31 WEST 31 St., NEW YORK CITY

PAGE 56 - MERCHANDISE LICENSEFS

TOMOR

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PANI, I



# THE WATERPRON SUKS of TOMORROW Manufacturers Rely on Superity fabrics to Insure Satisfaction

aqua-silk duxkin swanette

Retailers: write for names of manufacturers of . . . . .





The last word in coating

Jowel-Sheen Waterproofer

Wearables, Umbrellas, Curtains and Accessories, also write for World's Fair Licensed Manufacturers of our Materials.

HARTE & CO. 267 FIFTH AVE NY.C.

PAGE SE . MEN TORK WORLD'S LAIR

NEW YORK WORLD'S FAIR
NEW YORK WORLD'S FAIR
OFRSEES - PAGE 59

## HANCO-AIRTS NOVELTY-CO

presents an attractive selection of FOIR

WORLD'S FAIR Souvenirs

IF IT IS PRINTED ON FELT, WE MAKE IT





OVERSEA CAPS

SOUVENIR MAILERS
HANDKERCHIEF CASES

PAINTED SOUVENIRS

OF SILK, LEATHER

NOVELTY FABRICS





#### PENNANTS AND BANNERS

Colored Reproductions in Designs Suitable for World's Fair Novelty Use Complete Sizes and Designs

SILK, RAYON AND COTTON PILLOWS

Attractively Designed as Distinctive

Souvenirs for the

#### New York World's Fair

in a Complete Assortment of Sizes and Grades to Fit Any Price Range

ALPINE and









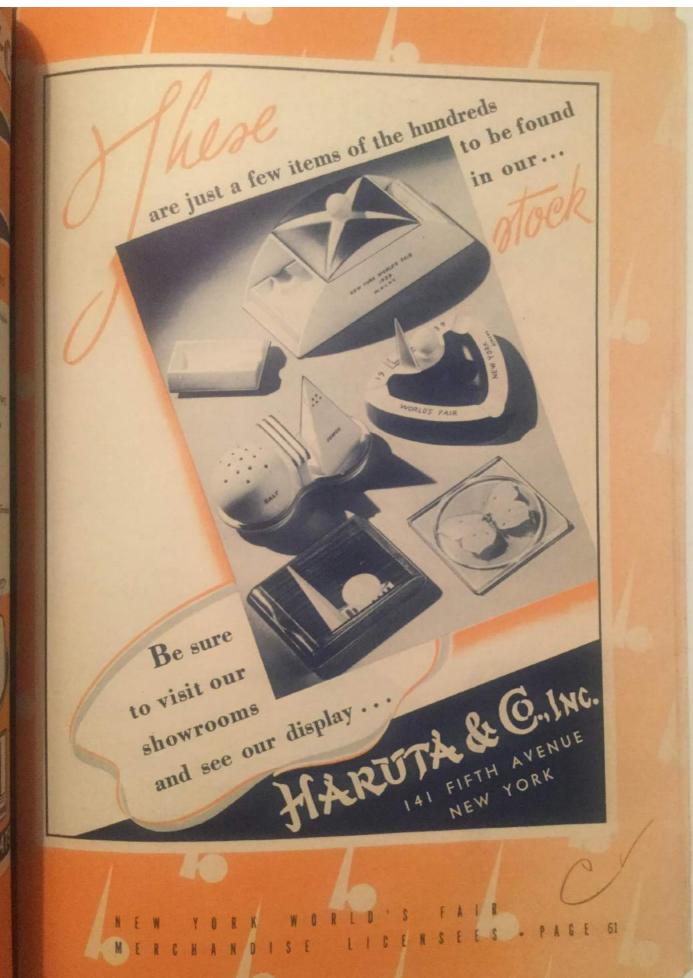
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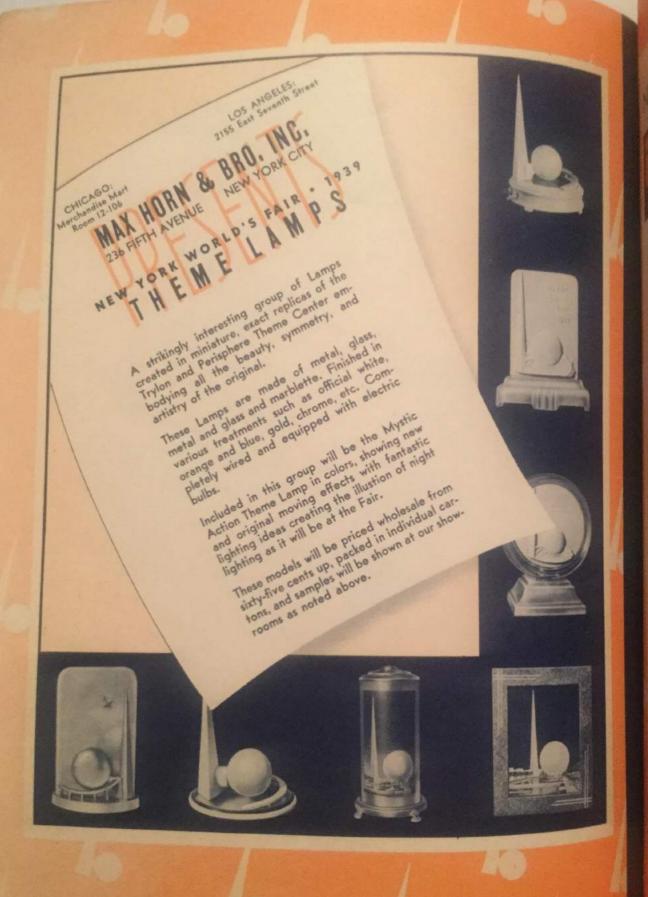


121 WEST 27TH ST. NEW YORK - TEL LACK 4-475

PAGE 60 - MERCHANDISE LIGENSEES



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PAGE 62 - MERCHANDISE LICENSEES

# OFFICIAL COLORS

SAVE TIME-PLEASE CUSTOMERS

In printing jobs for exhibitors or for the New York World's Fair, you'll want to use the official Fair colors—orange and blue. IPI's Fair colors, scientifically matched in printing inks, have been approved by the Fair's Color Consultant; the Fashion Consultant for the Fair; and by the Fair's Purchasing Department.

Avoid matching delays and pressroom difficulties by ordering your World's Fair inks from IPI. They are available in standard formulations for all popular papers.

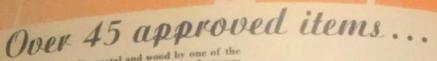
Printers look to IPI for color leadership. Once more, IPI justifies this confidence by being FIRST with the official New York World's Fair colors.

INTERNATIONAL PRINTING INK
75 Varick Street · New York City

FREE-

FAIR COLOR BOOKLET

To help you with your World's Fair printing jobs, a special booklet has been prepared. It contains the Fair colors proved on six popular stocks. A note on your business letterhead today, will bring you a copy. Address Dept. W. F.



made of catalin, metal and wood by one of the country's leading catalin-plastics manufacturers and fabricators—Ivorycraft Company, Inc.—direct licensee of the World's Fair (license No. 1108).

A. Hand sized and full sized swagger sticks and canes. A. Hand sized and tun sized swagger sticks and cares patented and copyrighted—in wood and catalin—in a wide assortment of variously combined World's Fair colors with copyrighted and approved World's Fair emblems in

B. Catalin pens and pen bases in World's Fair colors with World's Fair insignias. Catalin and metal letter openers. World's Fair lassigness. Catalia and inetal letter openers.

C. Catalin cigarette box with World's Fair designs and colors etched on metal tops. Trylon and perisphere ash tray in various metal finishes. Special patented metal ash tray stamped in World's Fair colors. Assorted catalin table lighters in World's Fair colors.

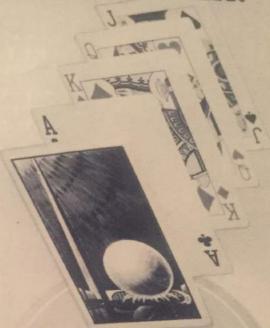
D. Silver loving cup with catalin base in World's Fair colors. World's Fair lucky pieces. Large assortment of wooden wall placques with World's Fair scenes in colors. E. World's Fair lockets. World's Fair key rings. Catalin and metal mustard paddles, cake breakers and flour scoops. Patented egg shape tape measure. Unique catalin gear shift knob.

Other items not illustrated or listed. Also special crea-

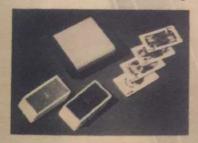


IVORYCRAFT COMPANY, 40-17 22ND STREET · LONG ISLAND CITY, N. Y. · STILLWELL 4-3495

## "WORLD'S FAIR"



#### newest pattern in the WORLD-FAMOUS KEM non-paper, plastic PLAYING CARDS



The familiar theme of The World of Tomorrow is an appropriate design for these modern playing cards. KEMS stay clean and new even after hundreds of hours of play. That is why every cardplayer knows they are the most economical as well as the most luxurious playing cards in the world. They're \$3.00 per deck, \$6.00 per set of two decks, packed in handsome plastic card case.

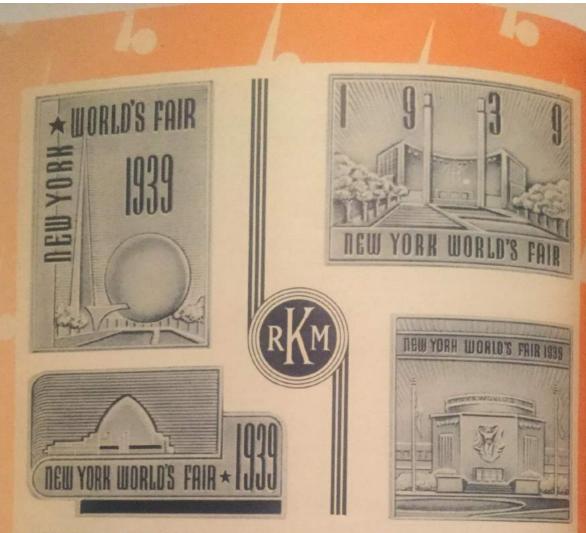
Another innovation . . . STREAMLINE . . . the smart new narrow cards

The biggest improvement in cards since the introduction of KEMS. Slightly narrower than standard width, this new Kem Card is easier to deal, easier to hold, easier to see. Favorite of the smart set. \$6.50 per double deck, packed in ivory-ribbed bakelite gift box.

KEMI CARD SALES CORP. 330 West 42nd Street New York City

Write at once for samples and complete information regarding . . . . KEMS - Unsurpassed as a gift to last.

Meet Miss Kem at the WORLD'S FAIR (Consumer Interests Building) in an amazing demonstration to millions of new KEM customers.



### WORLD'S FAIR SEALS ON YOUR PRODUCT

We have been officially licensed to reproduce the World's Fair Buildings in gold and silver foil label form.

At a small cost, you may add timeliness and individual appeal to your product by placing on your Letterheads, Displays, Packages, Direct Mail, etc., seals that will commemorate this momentous occasion.

We also offer you the most expert and complete service in the creation and production of Seals, Labels, Box Wraps, Packages and printed matter.

Prices on the above designs and new creations will be gladly furnished upon request.

## RICHARD M. KRAUSE, INC.

52 EAST 19TH STREET NEW YORK CITY

A. J. ANDERSEN, Representative - 429 West Superior St., Chicago

PAGE 66 . MEN YORK WORLD'S FAIR



Krementz Dress Sets are worn by smart men throughout the World.

## WORLD'S FAIR JEWELRY

A representative line of men's and women's licensed World's Fair jewelry made in the usual tradition of quality for which Krementz & Co. is noted is now available to the trade.

The line includes Cuff Links; Tie Holders; Bracelet Bangles; Identification Buttons and Identification Pins in gold plate and white. Send for details and prices.

## KREMENTZ

Gewelry FOR Gentlemen

LADIES' JEWELRY

UR PROD

Buildings is golf at

that will common

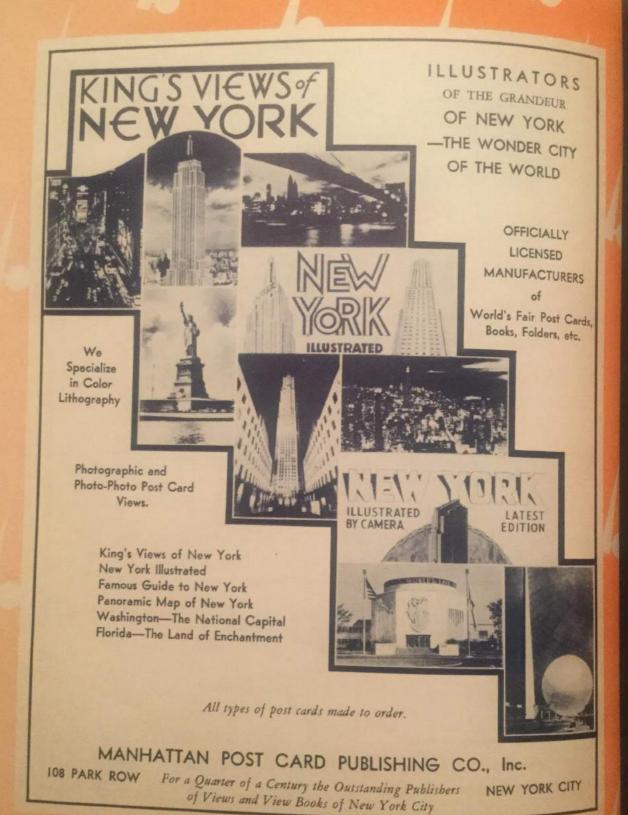
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INC.

GOLD JEWELRY

KREMENTZ & CO., 49 CHESTNUT ST., NEWARK, N. J.



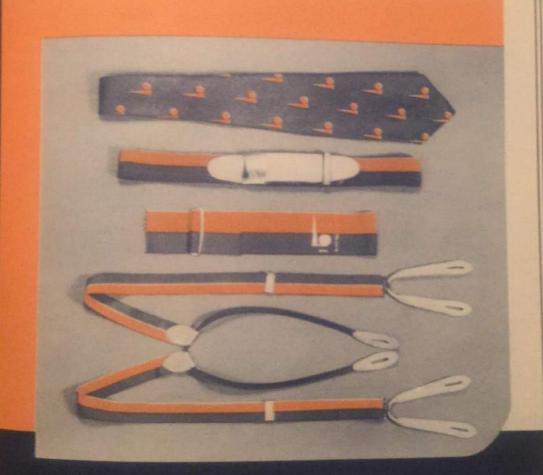
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THE J. B. MAST CO.

26 WAVERLY PLACE, NEW YORK

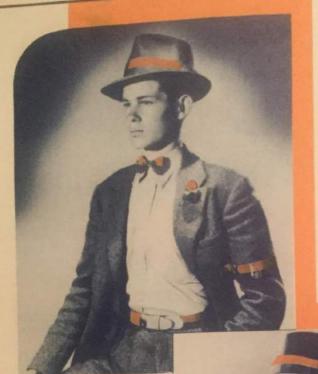
TESENT.

THREE PAGES OF NOVELTIES



NECKTIES - BELTS - SUSPENDERS - ARM BANDS

NEW YORK WORLO'S EAVE MERCHANDISE LICENSEES - PASE 69



## WORLD'S FAIR Novelties

HAT BANDS . . . \$24.00 gross ARM BANDS . . . 16.20 gross BOW TIES. . . . 10.80 gross BOUTONNIERES . 21,00 and 30.00 gross ELASTIC BELTS. . 7.00 doz.

ADJUSTABLE
HAT BANDS . . \$24.00 gross

ADJUSTABLE
ARM BANDS. . 16.20 gross

BOUTONNIERES. 21.00 gross

BUTTON BOU-TONNIERES . . 30.00 gross

SUSPENDERS. . . 7.00 doz.

NECKTIES. . . . 7.00 doz.

They are also made in other round colors with the WORLD'S FAIR design.

These items and other suggestions on opposite page

## J. B. MAST CO

26 WAVERLY PL., NEW YORK

CABLE: WARLIKS NEW YORK . TELEPHONE: SPRING 7-0837

Write for Samples and Other Information

NEW YORK WORLD'S PAGE 70 · MERCHANDISE LICENSEE THE J. B. MAST CO.



DRAPING CORD No. 100 \$2.00 yard



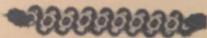
DRAPING CORD No. 140 821/2c yard



DRAPING CORD No. 50 25c yard



DRAPING CORD No. 60 ISc yard



DRAPING CORD No. 101 27/2c yerd BRUSH FEATHER \$30.00 gross



SMALL FEATHER \$3.25 gross

BOUTONNIERE \$21.50 gross



BOW TIE \$10.80 gross



BOBBY BOW \$10.80 gross



BUTTON BOUTONNIERE \$30.00 gross

FROM OPPOSITE PAGE

HAT BASS ARM BASS

SON DESCRIPTION OF THE PROPERTY OF THE PROPERT

BLASTIC BES

## Maco Tags & Labely

TO IDENTIFY WORLD'S FAIR DEPICIALLY LICENSED PRODUCTS.

Use "MACO" Tags and Labels on your merchandise. They stimulate interest-perform a better selling joband "Speed Up Your Sales!"

With a quarter of a century of specialized experience, we offer you outstanding advantages in designing and manufacturing:

TAGS and TICKETS

LABELS

EMBOSSED SEALS

MERCHANDISE DISPLAY CARDS

DIE CUT PRODUCTS

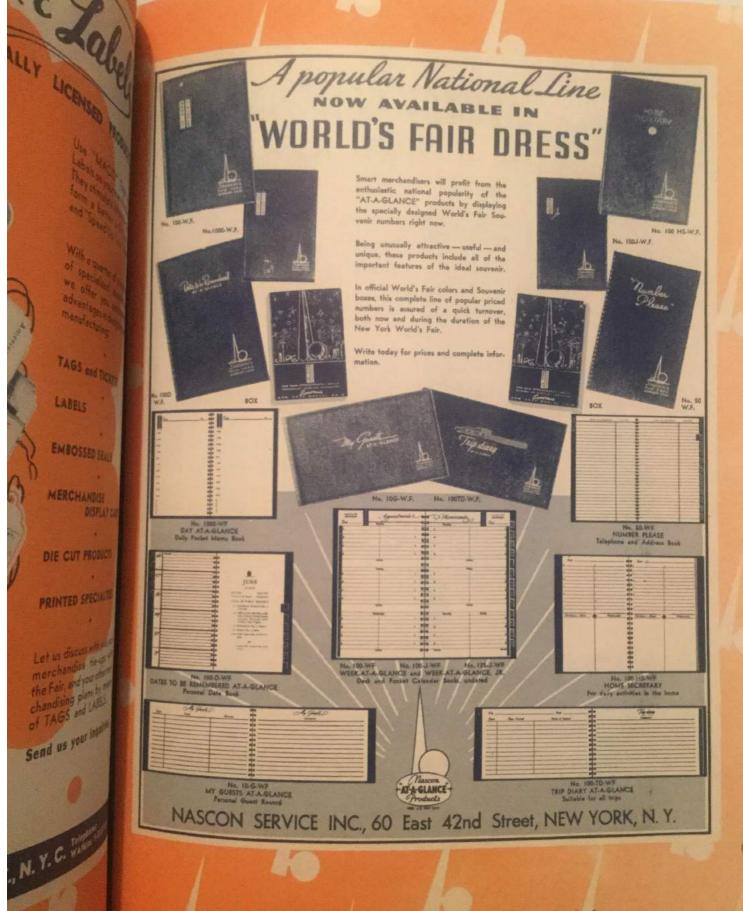
PRINTED SPECIALTIES

Let us discuss with you your merchandise tie-ups with the Fair, and your other merchandising plans, by means of TAGS and LABELS.

Send us your inquiries.

THE J. L. MAY CO. - Factory at 107 W. 19th ST., N. Y. C. Telephone: WAtkins 9-0357-8-9

PAGE 72 - MERCHANDISE LICENSEES



# THEMES OF TOMORROW by the NATIONAL SILVER COMPANY



National Silver Company's line of New York World's Fair Souvenirs embraces a wide variety of distinctive pieces in keeping with the style designs of tomorrow. As usual National Silver Company's prices guarantee volume sales.

- \* SILVERPLATE
- \* CHROME PLATE
- \* DRESSER SETS
- \* COLORED HANDLE
  TABLEWARE
- \* NOVELTIES

# NATIONAL SILVER COMPANY

61 WEST 23rd STREET

NEW YORK



OFFICIALLY

APPROVED

"BOOK OF

STATES"

OF

THE

FAIR!

# PAGEANT of the STATES

ERNEST SUTHERLAND BATES and HERMAN S. SCHIFF

With full color pictures and maps by Norman Reeves
Introduction by GROVER WHALEN



EACH STATE is given a full-color, full-page picture map showing its principal historic highlights and industrial features. The text, opposite, portrays the epic story of each state from the time it entered the Union to the present. A big book of 112 pages, size 9 x 12, with colored jacket, and 48 full-color plates. Bound in cloth. This book is being nationally distributed and will sell on sight everywhere in the country. Price protected at

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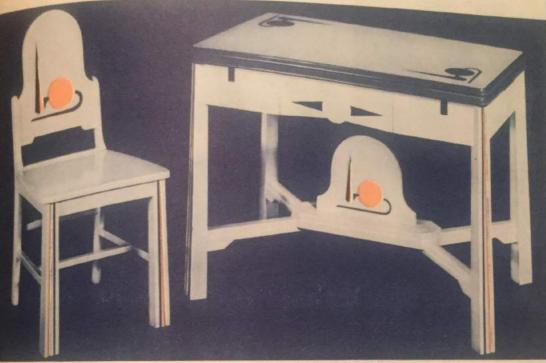
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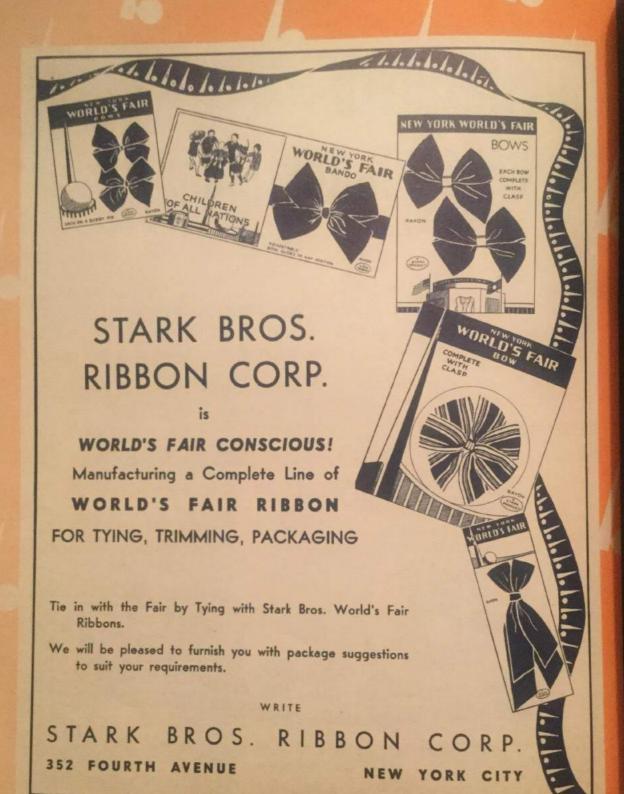
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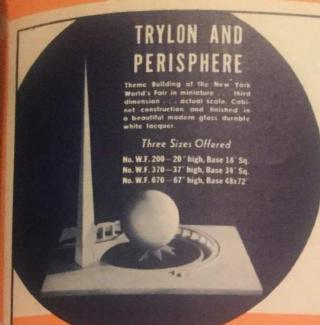
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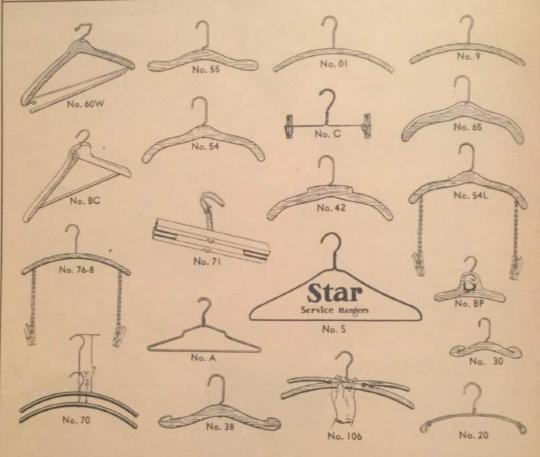
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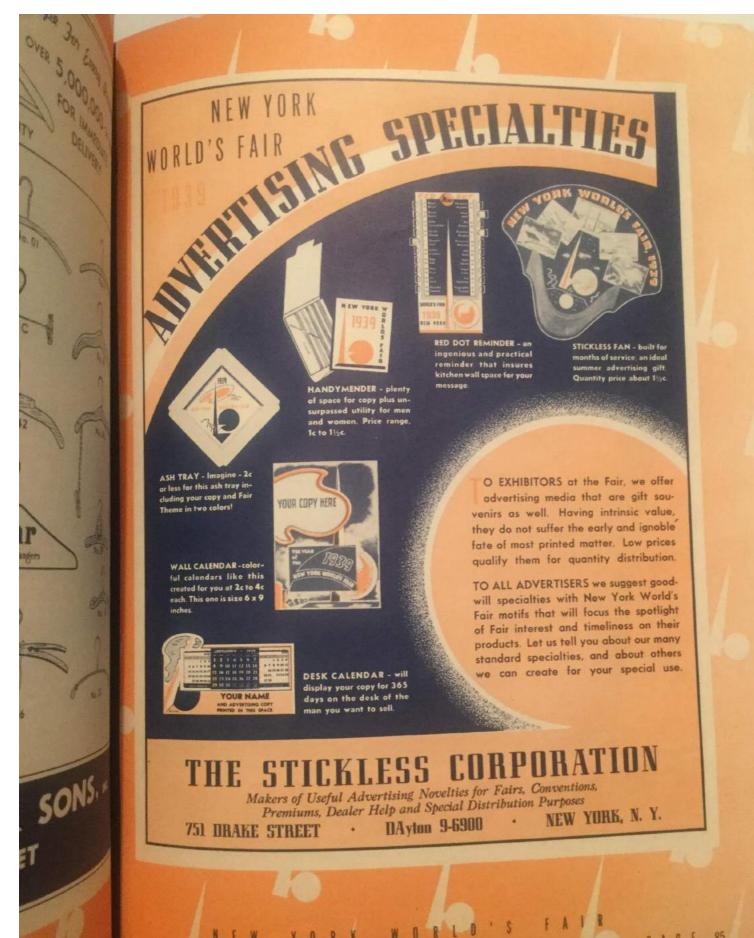


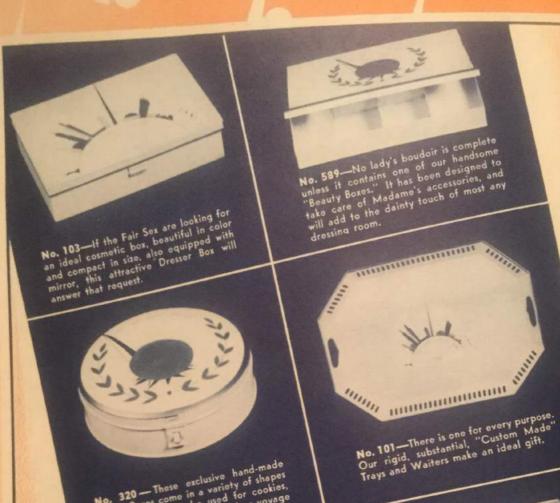


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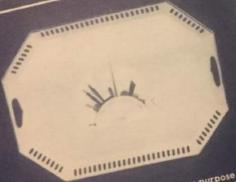
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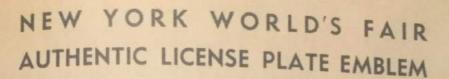




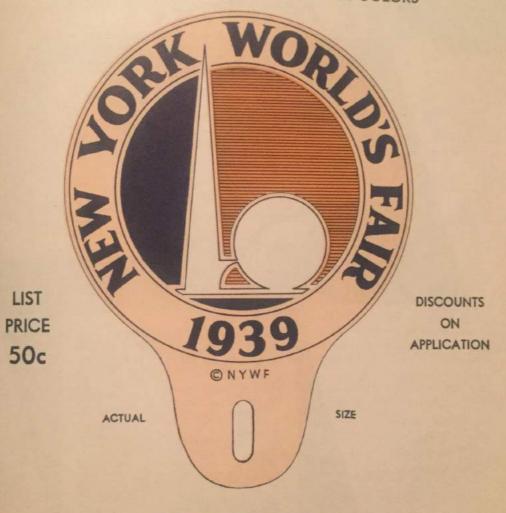
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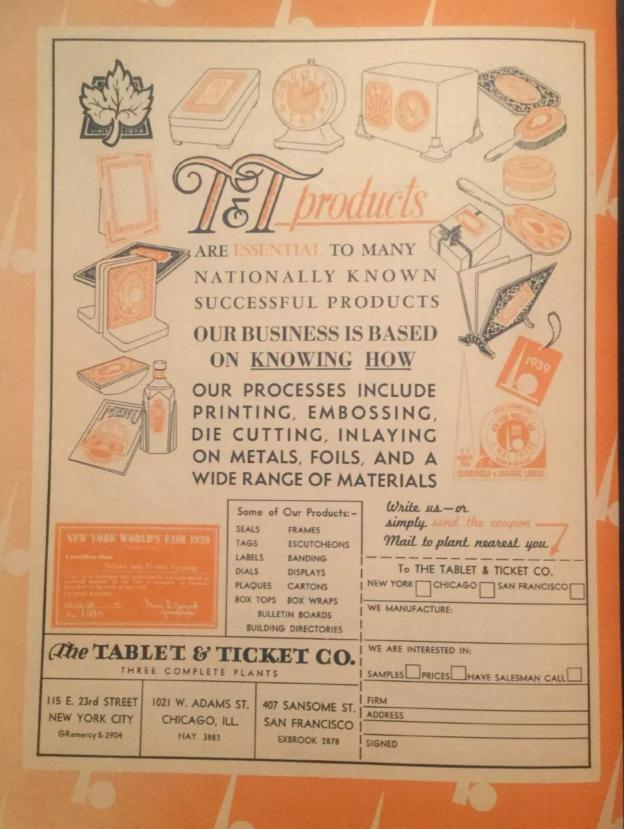
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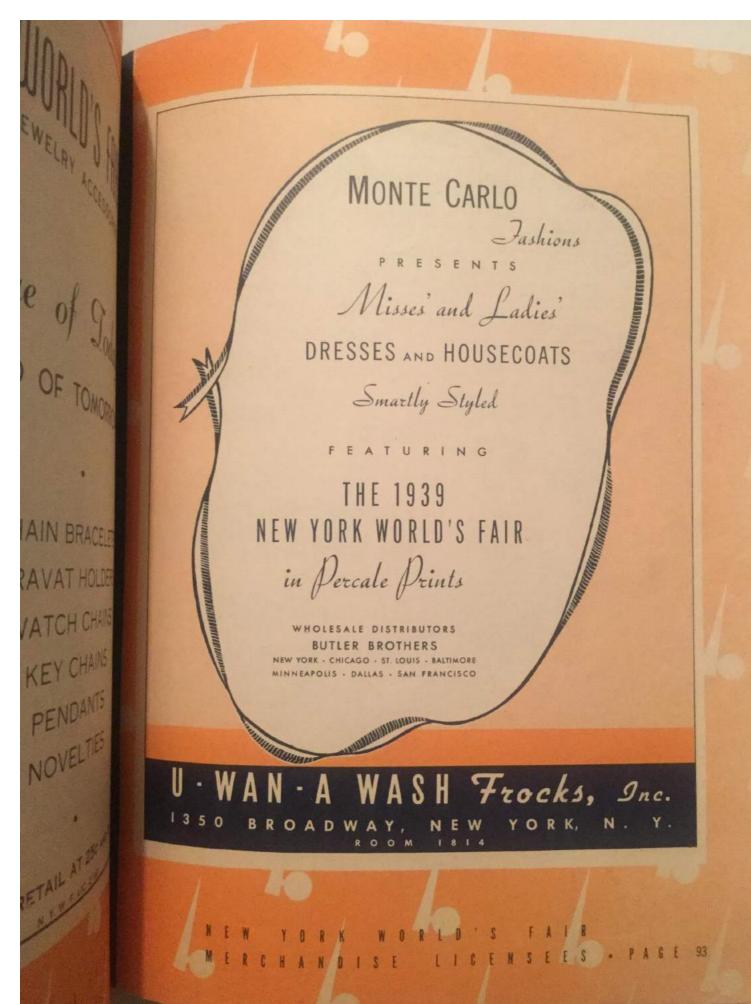
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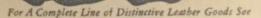
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